

**REPORT TO THE
CITY COUNCIL**
City of Salinas, California

Agenda Item Number

CC2

DATE: February 28, 2012
FROM: Matt N. Pressey, Finance Director
SUBJECT: **FY 2011-2012 MID-YEAR BUDGET REVIEW AND
BUDGET ADJUSTMENTS**

Department Director Approval
Finance Director Review
City Attorney Review
City Manager Approval

RECOMMENDATION:

It is recommended that the City Council:

- 1) Accept the mid-year FY 2011-12 budget review report;
- 2) Accept the Monthly Financial Report for December 2011;
- 3) Approve Resolution approving amendments to the FY 2011-12 operating and capital budgets for the City of Salinas.

DISCUSSION:

Executive Summary:

Staff has prepared a mid-year review of the revenues, Department budgets, and recommended budget adjustments for FY 2011-12. Staff has analyzed the revenue estimates and is presenting recommended adjustments. Staff is also recommending certain operating and capital supplemental appropriations.

Specifically, Staff is proposing to increase estimated General Fund revenue by \$1,259,300. In addition, with the dissolution of the Salinas Redevelopment Agency, staff is proposing a new budget for the Successor Agency, presenting the impact to the General Fund, and a number of other mid-year adjustments that help move the City forward in a fiscally responsible and operationally effective manner.

Staff has also updated the 5 year forecast. Although most economic indicators have shown positive trends, the trends are modest and economic recovery is still slow. With the stronger than expected increase in sales tax revenue, expected and realized this fiscal year and forward, the FY 2012-13 budget is now balanced. The projected shortfall was approximately \$1.4 million for FY 2012-13 included the concession agreements that expire beginning in FY 2013-14. For FY 2013-14, the new projected shortfall is \$5.8 million and grows to \$9.2 million by FY 2015-16. With the expiration of Measure V occurring in April 2016, the shortfall could grow to \$20.0 million if the measure is not renewed by the voters.

Given the uncertainty of the future, staff is recommending to increase the General Fund reserve by \$500,000, from \$1,100,000 to \$1,600,000.

The standard Monthly Financial Reports are attached for the month of December 2011 for Council's review and acceptance. December's Monthly Financial Report reflects the current cash balances and year-to-date revenues and expenditures. It shows that the City has sufficient liquid funds to meet its cash requirements for at least the next six months. The Financial Report includes all investment detail required by SB564 (Johnston) and is presented to Council in compliance with the City's investment policy. For this Mid-Year Budget Review, staff is including a little more analytical review and comments than are typically reported on a monthly basis.

Investment Activity

Cash and Investments total \$106,563,847, which represents \$65,144,720 of City investments, \$3,535,456 in cash, and \$37,883,671 of non City investment in deferred compensation. The General Fund totals \$10,238,672 or 9.61% of the total portfolio. The Local Agency Investment Fund rate of return is at an all time historical low of .38%. The next lowest historical cyclical low was in June 2004 at 1.44%. The City has 80% of City investments in LAIF, 12% in a Rabobank money market account earning 49%, and 8% in Bank of New York bond fiscal agent accounts.

Cash Balances

There are four funds with negative cash balances as of December 31, 2011. The Public Safety Fund has a deficit of \$395,570 and will be cleared when revenues are received from Public Safety Grants. The Housing and Urban Development Fund has a deficit of \$1,477,165 and will be cleared when reimbursements are received from the Federal Government. The Grant Fund has a deficit of \$227,005 and will be cleared when revenues are received from various grants. The Affordable Housing Fund has a deficit of \$833,654 which is offset by 20% Low and Moderate Income Housing Fund held by Successor Agency to the SRA.

Revenue

While Fiscal Years 08-09 and 09-10 proved to be two of the worst fiscal years in decades in the City of Salinas, FY 10-11 ushered in signs that the economy had hit bottom and the City was slowly stabilizing its dire economic state. A major sign of this positive development was the revenue reports that began to show sales tax revenues increasing and has increased for the last 6 quarters. This was significant because the City had already experienced 11 straight quarters of sales tax reductions, starting in the second quarter of 2007. In addition, the Monterey County Assessor informed the City that property tax revenue had stabilized after a 23.2% reduction over the last three years. As of August 17, 2011, the Monterey County Assessor's office published the certified assessed values, which revealed a .6% decrease, or \$58,000. The FY 2011-12 budget included a .7% decrease, or \$70,000.

Through the month of December (50% of the fiscal year) the General Fund collected \$36,202,954 or 51.7% of the annual estimated revenue as shown in the table below.

Sales tax and utility users tax are ahead of schedule with 55% and 53%, respectively.

Business license tax, franchise fee, and charges for services are at 22%, 45%, and 53%, respectively. These three revenues are the fourth, fifth and sixth largest revenue after sales tax, property tax and utility users tax. The largest cyclical receipt of business license tax revenue is received in January, so it is anticipated that this revenue will still come on budget. Similarly, franchise fee for gas and electric are received once a year in April and the franchise fee for solid waste is anticipated to come in at or

above budget based on the current trend. Charges for services are ahead of schedule and are anticipated to come in over budget.

<u>Revenue</u>	<u>Current FY Budget</u>	<u>Current Year - YTD</u>	<u>% Collected</u>	<u>Prior Year - YTD</u>
Property Tax	\$ 20,775,000	\$ 11,570,023	56%	\$ 11,495,636
Sales Tax	21,159,400	11,253,362	53%	10,139,147
Utility Users Tax	8,750,000	4,658,050	53%	4,395,181
Business License Tax	4,100,000	902,079	22%	957,657
Transient Occupancy Tax	1,500,000	1,015,200	68%	970,820
Franchise Fee	7,255,000	3,295,067	45%	3,004,241
Other Taxes	540,000	275,191	51%	239,801
Licenses and Permits	999,300	483,501	48%	509,207
Fines and Penalties	95,500	41,762	44%	25,694
Use of Money and Property	180,200	56,728	31%	68,011
Rev From Other Agencies	689,000	504,475	73%	462,688
Charges for Services	3,905,100	2,087,983	53%	2,185,386
Other Revenue	151,000	59,534	39%	66,746.22
	<u>\$ 70,099,500</u>	<u>\$ 36,202,954</u>	51.6%	<u>\$ 34,520,216</u>

Staff has reviewed each revenue account of the General Fund and is proposing the following mid-year adjustments to the revenues:

<u>Revenue</u>	<u>Current FY Budget</u>	<u>Mid-Year Adjustments</u>	<u>Amended Budget</u>
Property Tax	\$ 20,775,000	\$ (20,000)	\$ 20,755,000
Sales Tax	21,159,400	480,600	21,640,000
Utility Users Tax	8,750,000	150,000	8,900,000
Business License Tax	4,100,000	100,000	4,200,000
Transient Occupancy Tax	1,500,000	-	1,500,000
Franchise Fee	7,255,000	15,000	7,270,000
Other Taxes	540,000	(10,000)	530,000
Licenses and Permits	999,300	-	999,300
Fines and Penalties	95,500	-	95,500
Use of Money and Property	180,200	(50,000)	130,200
Rev From Other Agencies	689,000	52,100	741,100
Charges for Services	3,905,100	541,600	4,446,700
Other Revenue	151,000	-	151,000
	<u>\$ 70,099,500</u>	<u>\$ 1,259,300</u>	<u>\$ 71,358,800</u>

Based on detailed analysis and review with the City's Sales tax consultant, sales tax is estimated to increase by \$480,600 for the current fiscal year. Utility users tax and business license tax are also estimated to exceed their budget by \$150,000 and \$100,000, respectively. Charges for services is

being adjusted by \$541,600 associated with administrative fees and bond issuance fees (Sanitary Sewer bond issue) anticipated to be collected during the year.

Operating Expenditures

Through the month of December (50.0% of the fiscal year) General Funds of \$29,265,030 were spent on operations and \$1,021,540 of encumbrances were recorded. The General Fund shows 43.5% of the appropriations expended or encumbered at the end of December 2011. The departments have reviewed their mid-year budget and actuals with the City Manager and Finance Director in preparation of this mid-year budget review. Line items greater than 50% expended or encumbered were highlighted and reviewed. Departments are managing their budgets. Special attention was given to overtime costs. All departments were within their anticipated budgets. A number of positions remain vacant as each department continues to evaluate efficient ways to complete tasks and generate savings.

Capital Project Expenditures:

The Capital Project Fund shows available appropriations of 75.3%. Various projects such as Sanborn Rd/US 101 Improvements, Salinas Train Station Improvements, Public Safety Radio System, East Boronda Road Improvements, and various street improvements have yet to get fully underway.

FY 2011-12 Operating Budget Amendments

The City Council is asked to consider approving the attached FY 2011-12 Operating and Capital Budget Amendment Resolution. Total operating adjustments in the amount of \$1,000,050 are proposed as follows:

Salinas SRA Successor Agency

The actions resulting from the California State Supreme Court ruling requiring all Redevelopment Agencies to "close shop" and create a successor agency for the purposes of retiring current debt obligations and sale/disposal of all marketable assets will have an impact on the City of Salinas Redevelopment Agency (SRA) and the City of Salinas as a whole. However, the staff has prepared a recommendation that will sustain employment through the end of the fiscal year for all ten (10) employees affected by the elimination of the SRA. The court ordered that a minimum amount of funding (not to exceed \$250,000) be made available for administering the winding down of the SRA, which the City intends to be put to its maximum use.

It is recommended that the following action steps be initiated:

1. The Successor Agency and Housing Successor Agency will be staffed by the former Redevelopment Project Manager (Don Reynolds) (full time), an Administrative Assistance (Denise Ledezma) (one half time), a Neighborhood Service Worker for maintenance support (Rosario Campo) (one quarter time), CDBG Housing staff – Housing Agency Successor Activities (one quarter time equivalent) and approximately one eighth time (13%) for the Assistant Director and Director of CEDD (Alan Stumpf and Jeff Weir), respectively.
2. The remaining personnel will be absorbed into the general fund and/or funded through various grant programs.

- a. It is clear in these difficult economic times that a formal outreach effort to local businesses is needed. The Business Retention & Expansion Program as proposed will be staffed by the former Assistant Redevelopment Project Manager (Maria Orozco). Maria will remain as a City of Salinas employee assigned to the Salinas Valley Enterprise Zone (SVEZ), and shared with the other members of the SVEZ on an equal basis; resulting in one half of her costs being paid out of the City of Salinas general fund as one half of her time will be assigned to interacting with businesses in the City of Salinas and the balance of her effort will be expended in the other SVEZ jurisdiction areas.
- b. The City needs to continue to provide maintenance efforts in a variety of areas and the Neighborhood Service Worker will be employed through funding support from the general fund to assist the Public Works Maintenance division.
- c. The Council's decision to establish a Historical Resources Board will culminate in the establishment of a Certified Local Government (CLG) status upon successful application to the Federal Government. A part-time temporary staff for this effort will continue and will remain as such throughout the application and implementation time frame. One qualification for certification as a CLG is assignment of needed staffing. This position would be reclassified from "Redevelopment Project Manager" to "Senior Planner", with annual funding not to exceed \$40,000.
- d. The City, MST and TAMC have worked for many years to restore the existing train station and historic Southern Pacific Freight and Amtrak Depot buildings located at the proposed Intermodal Transit Center. To assure that the two large federal grants, approximately \$2.0 million in total, continue to fruition and completion, the current part-time temporary staff will remain as the City's contact resource through completion of all work associated with these important grants and to manage real estate activities at the Train Station properties including negotiations with current and future tenants of the Amtrak Depot building. Again, the position would be reclassified to a Senior Planner equivalent.

The request for general fund support as described above can be provided through the increased revenues realized this fiscal year. Future employee placements will occur as part of the normal fiscal year budgeting process. Below is a synopsis of the personnel impacted and the proposed funding sources. The impact to the General Fund during the next five months is \$147,600 and the impact for a full year is \$353,900.

Classification	Current Funding		Proposed Funding		5 Months General	Annual General
	RDA	Gen. Fund	S. A.	Gen. Fund	Fund Change	Fund Change
Redev Project Manager	100%	0%	95%	5%	\$ 3,000	\$ 7,100
Administrative Aide	100%	0%	50%	50%	16,500	39,700
Asst Redev Project Mgr	100%	0%	0%	50%	22,600	54,200
Neighborhood Svcs Worker	100%	0%	25%	75%	23,900	57,400
P/T Redev Project Manager	100%	0%	0%	100%	16,700	40,000
P/T Redev Project Manager	100%	0%	0%	100%	16,700	40,000
Asst Redev Project Mgr	50%	0%	10%	0%	-	-
Comm Improve Asst	50%	0%	15%	0%	-	-
Assistant Development Dir	50%	25%	13%	62%	32,400	77,700
Comm & Economic Dev Dir	25%	25%	13%	44%	15,800	37,800
Total General Fund Fiscal Impact					\$ 147,600	\$ 353,900

First Mayor's House - Operating Costs

The Board of Directors of the First Mayor's House of Salinas City, which is also located at the train station and sits on property leased from the former RDA (now City), has indicated a need for temporary assistance with operating expenses. The Baker Family (descendants of the First Mayor of Salinas, Isaac Harvey), which provided considerable funding to move the House, renovate it, and pay for operating expenses over the past 10 years, is no longer able to provide this support. The Board's request in the amount of \$20,000 would support operating expenses for one year, during which time the Board would be working to secure more permanent support for operating expenses. Because this assistance is needed immediately, an allocation of \$ 10,000 in the current fiscal year is requested, with the remaining \$10,000 will be allocated in the FY 2012/13 budget.

Community Safety Division

On October 25, 2011, the City Council created a stand-alone, Community Safety Division within the City Manager's office. Existing staff came from the City Attorney's Office. One of the positions, the Community Alliance for Safety and Peace (CASP) Program Manager, is a grant funded position and the grant ends at the end of March 2012. Staff has been working to continue this staffing position by way of private grant funds. Although the City is awaiting word on some of this funding, staff recommends that the position continue for the balance of the current fiscal year.

In light of this, staff contacted Second Chance Youth Program Executive Director Brian Contreras, who is willing to match the City's contribution for three months. As a result, he has identified funding through the California Gang Reduction, Intervention and Prevention grant (CalGRIP) that he manages as an interim funding source. This means that the City would need to match the Second Chance offer for funding at the level of \$28,750, which can be absorbed by the Community Safety Division, which already does much of the work associated with all CalGRIP funding.

Park Maintenance Worker for the North East Maintenance District

In reviewing the maintenance district budget expenditures and fund balances, staff has recognized an opportunity to fund a permanent position in the Natividad Creek Park. The park lies within the boundaries of the North-East Assessment District and therefore eligible for an allocation from the district assessment. Sufficient funds are available in the North-East Assessment District to absorb the salaries and benefits on an ongoing basis. A Park Maintenance Worker, Step 6, plus benefits earns \$78,500.00 annually.

Annual Leave Buy-Back

As part of the budget process, staff estimates the annual leave pay-out. The annual leave pay-out is a long-term cost controlling tool the City uses to limit the amount of accrued leave an employee may accumulate by setting a cap. The vested leave accumulates from year to year and once a year, in January, the vested amounts that exceed the cap are paid out at current salary rates. Without a cap, the employees could wait until retirement to receive pay-out at a higher salary rate. For FY 2011-12, the budget of \$1,450,000 needs to be increased by \$72,700 to cover the General Fund's portion that was paid out in January 2012.

Workers Compensation

Currently, the City is self insured for up to \$1,000,000 for each workers compensation claim. The Workers Compensation Internal Service Fund budget totals \$4,015,000 which includes amounts to cover expected claims, excess insurance premiums, audit costs, and contract claims administration. The current year expected claims were budgeted at \$3,500,000 but are now estimated to be \$3,875,000, which is slightly lower than the prior year claims of \$3,905,507. An additional appropriation of \$375,000 is needed for fiscal year 2011-12. Of that amount \$320,600 impacts the General Fund and the remaining \$54,400 will be charged to other funds.

Non-Departmental Contingency Account

The contingency account is established to provide the City Manger with a budget to fund miscellaneous unbudgeted costs as they come up during the fiscal year. Staff is recommending appropriating \$50,000 for the remainder of the fiscal year.

Emergency Medical Services Safety Equipment

CSA 74 Funding can only be used to purchase equipment and training for EMS. These funds are received from the County and accounted in a separate fund. During the last fiscal year, the City received a one-time lump sum amount of approximately \$500,000 in addition to the normal allocation. As part of the mid-year budget, an additional \$263,300 can be appropriated to project 9377 – Fire EMS & Safety Equipment project. Some of the funding will be spend on upgrading the operating systems of each computer at the six fire stations.

Reinstating Parking Operations Professional Services Budget

The March 29, 2011, FY 2011-12 budget balancing plan proposed a Parking Garage Professional Services reduction of \$225,000. The ramifications of eliminating this service, and the resulting consequences were explored. The parking garage management contractor provides day to day services that include management and staffing for customer needs, revenue collection and reporting, security monitoring, facility maintenance and upkeep, janitorial service, maintenance and repair of electronic revenue collection and access control systems, and after hours emergency response. The options for continued operations without the services provided by the contractor ranged from unsupervised free parking on a 24/7 basis, to a restructure of revenue and access control systems, to complete closure of the facility.

While the options were being considered, Parking Operations was informed through the June 7, 2011 FY 2011-12 Budget Adoption that the parking garage budget reduction was removed, thereby reinstating the contractor. However, subsequent actions delayed the reallocation of funds and \$200,000 is needed to fund Parking Garage Professional Services. Additionally, during this time, the contractor reviewed its operations and, unsolicited, has offered a 15% fee reduction.

With the sale and development of Parking Lot #13 and subsequent loss of parking capacity, the garage has become an even more crucial component of the Downtown parking management program. Continued operation of the garage is seen as essential to continued development of the Downtown business district. The most cost-effective means for maintaining operation in the garage is through a private parking garage management contractor. A budget adjustment of \$147,000 is needed to cover

the shortfall for the rest of the current fiscal year. Sufficient resources are available in the Parking District Fund Enterprise Fund to cover this additional appropriation.

Capital Budget

Fire Hydrant Repairs

The Fire Department needs to repair fire hydrants in the Alisal/North-East District. Currently there are seven hydrants that need repair at a cost of \$24,705. The department has obtained quotes for the repairs; Alco Water District provided the lowest price to repair the hydrants.

A 1979 Resolution (No. 9995) states that the City is responsible for all repairs; there may be a need to revisit this agreement. The City previously funded CIP Account 9411 (Fire Hydrant Repairs) with \$10,000-\$15,000 per year, however, recent budget reductions and an increase in damaged hydrants has resulted in the current need. Staff is requesting \$25,000 to fund the repairs.

Phone System Upgrades for the Fire Department

Our current phone system vendor, Siemens, informed the City in April of last year that the equipment located at our Fire Stations was at 'end of life' status and would not be supported under a maintenance contract as of December 31, 2011. This created an unplanned and unbudgeted project for Information Systems, with a relatively short time-frame to find a new solution. Information Systems staff reviewed updated products from Siemens, inquired with other agencies to see what they were using, and then explored industry trends and other vendor offerings. From this process it was clear that a next generation phone system would be the best choice for upgrading these locations as it would provide the expected service equivalent to what is currently in use, but would also offer new features that the City would benefit from. Staff decided to move forward with ShoreTel, a leader in next generation phone systems. The ShoreTel partner we've selected has done similar implementations in many peer cities, including Santa Rosa and Mountain View, so we will benefit from their experience. Their quote was also the most competitive, providing pricing below CMAS. The cost to upgrade the Fire Department phone systems is \$49,000. To prepare for the newer generation phone system new cabling will need to be installed at a cost of \$15,000. The total cost of this project will be \$64,000.

Wireless Network Coverage (WiFi) for City Hall, the Police Department Building and the Permit Center

Information Systems has received a formal request from Police Department staff and informal requests for other City staff to expand the current WiFi coverage beyond the limited availability in City Hall and the Rotunda. It is a current requirement of Police Department staff to send reports wirelessly and the facility has very spotty coverage. Additionally other department staff have expressed that an expanded wireless network would allow them to use their portable devices (iPads and Smart Phones) more efficiently. Because of these requests we have engaged our wireless network solutions vendor to provide information and pricing for expanded WiFi service to fully cover City Hall, the Police Department and Permit Center buildings. They have proposed a solution that includes hardware and software upgrades at a cost of \$41,400. This solution would deliver the requested coverage providing for a more flexible and modern network infrastructure. It is also sized to allow for future expansion to other City facilities.

Rotunda Public Meeting Improvements

Staff is proposing to use the Public Education and Government Access (PEG) fee funding to replace the existing projection and magnetic taping system in order to provide a higher quality viewing and recording system for public meetings. These expenditures are an allowable use of this funding source. The public has expressed concern on the visibility of PowerPoint presentations projected on the screen from various angles and even from a good locations, the screen is washed out and hard to see. Staff is recommending funding the purchase of two big screen monitors for the rotunda meeting area and on third monitor for the lobby area. Staff is also proposing to invest in a digital typing system what will allow for more efficient playback, minute transcription, and storage. Staff estimates the cost will not exceed \$10,000. Over \$160,000 is available in the PEG funds.

Historical Vintage Railroad Car Transport Match

The City has the opportunity to receive the donation of a vintage, early 20th century railroad car from the Cannery Row Company in Monterey. The "REA" railcar was the "UPS truck" of its day and would become part of the City's historic railroad display at the train station, which currently features a steam locomotive, caboose, and iced produce railcar and other exhibits, all dating from the early 20th century and all renovated and maintained by volunteers. The railcar has served for many years as a visitor center for the Cannery Row area and is in excellent condition, but it would need to be transported by crane and truck from Cannery Row to Salinas. The estimated \$25,000 transport cost will be mostly underwritten by donations of the transport truck, a cash donation by the Cannery Row Company, and coordination by the City of Monterey. In the absence of RDA funding, a maximum \$5,000 is requested of the City.

Operating Reserve

One of the recommendations in the Avery report was to include as a major assumption in the five-year forecast, restoring reserves in accordance with the existing budget policy of maintaining a reserve "equal to five percent of the general fund operating budget to cover cash flow requirements and normal variances in revenue and expenditures estimates". In the adopted FY 2011-12 budgets, the General Fund and Measure V Funds reserve should have a combined total reserve of approximately \$4,000,000. The Avery report recommended that one-time year-end balances be earmarked to the reserve accounts so that the City has a margin of fiscal safety in the event of major revenue shortfall or need for emergency expenditures. During the first quarter budget review, City Council approved \$1,100,000 to the operating reserve. For the Mid-Year budget review, staff is recommending increasing the General Fund reserve by an additional \$500,000 and bring the total to \$1,600,000 and including the existing Measure V reserve of \$400,000, the total would be \$2,000,000.

Status of the LEOC

During the adoption of the FY 2011-12 budget, the City Council directed staff to update the City Council on the LEOC at the mid-year budget time.

From an information technology support and setup standpoint, the connection to the LEOC was brought up successfully in test mode late 2011. In January the agreement between City of Salinas and Monterey County Information Technology was completed, allowing LEOC to fully use the connection. The County connectivity provided greater capacity (more than 10 times the capacity) at an equivalent cost to private telecommunication providers. With the connection in place, the deployment of the new

thin client desktops to the LEOC was completed February 10th. IT staff received a request on February 16 to have additional printers deployed to the site. IT Staff are finalizing the agreement for installation of the phone system for the site, anticipating that the LEOC will begin by the end of February.

To date we the City received a check from the FBI in the amount of \$157,500 that arrived in early December. This amount is equal to the original agreement with the FBI to pay the base rent of \$13,125/mo for a twelve month period from October 2011 to October 2012. In addition, the FBI provided the City with the majority of the office furniture (cubicles and individual office space) as well as other miscellaneous office equipment such as file cabinets and safes from a decommissioned FBI office in the Bay Area. The majority of our additional office equipment, approximately \$50,000, was also provided through a one-time startup allotment. The City has purchased computer monitors and TV's, printers, chairs, briefing room tables, and a state of the art electric whiteboard for use in briefing and operations planning. While the delivery of many of these items has been slow, a majority of these items have been received.

The Monterey County Joint Gang Task Force and the Salinas Police Narcotics Unit have occupied the LEOC since October 1, 2011. Now that we have obtained a base level (computers/desks) of operability, our local and Federal partners are beginning to occupy the space as well. We have had a part time DEA presence since early January with regular visits by ATF and DHS (both of these agencies are anticipating moving agents in mid-March). The FBI has particular office infrastructure needs which have been making slow but steady progress and also anticipate a Spring '12 move in. The Monterey County Sheriff's Narcotics Unit began moving in this week and will be operating from the site in a joint effort (former BNE task force model) starting next week.

As the Police Department begins to look at joint operations, other potential funding streams are being discussed, however the funding would be more for support of specific investigations versus recurring facilities costs. At the current time the LEOC is running about a \$5,500/month shortfall in Federal vs. City budgeting (for the lease payment only).

ISSUE:

Shall the City Council:

- 1) Accept the mid-year FY 2011-12 budget review report;
- 2) Accept the Monthly Financial Report for December 2011; and
- 3) Approve the Resolution approving amendments to the FY 2011-12 operating and capital budgets including the changes to estimated revenue for the City of Salinas?

COMMISSION, COMMITTEE, COUNCIL SUBCOMMITTEE RECOMMENDATIONS:

Due to scheduling conflicts, the Measure V Committee will received the mid-year budget review presentation on March 1, 2012. Recommendations from the committee will be brought forward to the City Council on March 13, 2012.

FISCAL IMPACT:

The FY 2011-12 General Fund and other fund recommended budget amendments as described in this staff report are summarized below:

Description	Operating or Capital	Funding	Amount
Reallocation of staff time between SRA, Housing and City	Operating	General Fund	\$ 157,600
Annual Leave Buyback	Operating	General Fund	72,700
Workers Compensation Internal Service Fund Funding	Operating	General Fund	320,600
Non-Departmental Contingency Account	Operating	General Fund	50,000
First Mayor's House - Operating Costs	Operating	General Fund	10,000
Fire Station Phone Replacement	Capital	General Fund	64,000
Wireless Access @ City Facilities	Capital	General Fund	41,500
Seven Fire Hydrants need repair	Capital	General Fund	25,000
Vintage Railroad Car Transport Match	Capital	General Fund	<u>5,000</u>
Total General Fund Supplemental Appropriations			746,400
Community Safety Division - CASP Program Manager	Operating	Grant	28,750
Park Maintenance Worker for the North East Assessment District	Operating	North-East AD	78,500
Reinstating Parking Operations Professional Services Budget	Operating	Parking District	147,000
Workers Compensation Internal Service Fund Funding	Operating	Various	54,400
Rotunda IT Improvements	Capital	PEG	<u>10,000</u>
Grand Total Supplemental Appropriations			<u>\$ 1,065,050</u>

After the 1st quarter budget review the excess General Fund Operating excess of revenue over expenditures was \$74,000. After increasing the revenue estimates by \$1,259,300, backing out operating and capital appropriations of \$746,400, and establishing increase in the reserve of \$500,000, the new General Fund Operating excess of revenues over expenditures is \$86,900, as shown below:

	<u>Amount</u>
General Fund Operating excess (revenue - expenses)	\$ 74,000
Increase in estimated revenue	1,259,300
Recommended Operating and Capital supplemental appropriations	(746,400)
Increase General Fund Reserve (from \$1.1 million to \$1.5 million)	<u>(500,000)</u>
General Fund Operating excess (rev. - exp.) after adjustments	<u>\$ 86,900</u>

ALTERNATIVES:

Provide further direction to staff.

CITY COUNCIL GOALS:

The budget amendments support the three cross functional initiatives recommended by the Mayor's Blue Ribbon Committee and adopted by the City Council on May 18, 2010: 1) Youth Crime and Gang Violence Prevention Initiative; 2) Prosperity Initiative; and 3) Organizational Effectiveness Initiative.

CONCLUSION:

City Council is asked to adopt the resolution amending the FY 2011-12 Annual Operating and Capital Budgets for the City of Salinas at its meeting on February 28, 2012. The recommended budget amendments are the result of a collaborative effort of all departments.

Distribution:
City Council
Acting City Manager
City Attorney
Department Directors

Back Up Pages:
Resolution Amending FY 2011-12 Budget
Monthly Financial Reports for December 2011

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RESOLUTION NO. _____ (N.C.S.)

**A RESOLUTION APPROVING AMENDMENTS TO THE FY 2011-12
OPERATING AND CAPITAL BUDGETS**

WHEREAS, on June 7, 2011, the Salinas City Council adopted FY 2011-12 Operating and Capital Budget; and

WHEREAS, on June 14, and June 21, 2011 the Salinas City Council approved agreements with the City employee bargaining units that included concessions that balance the FY 2011-12 budget without layoffs ; and

WHEREAS, on October 25, 2011 the Salinas City Council approved the first quarter amendments to the operating and capital budgets ; and

WHEREAS, on February 28, 2012 the City Council met and reviewed mid-year financial results and considered staff's recommendation on the General Fund and other fund Operating and capital budget amendments.

NOW, THEREFORE, be it resolved by the Council of Salinas, that the Council hereby approves and adopts the following operating and capital budget adjustments to the FY 2011-12 budget:

<u>Description</u>	<u>Operating or Capital</u>	<u>Funding</u>	<u>Amount</u>
Reallocation of staff time between SRA, Housing and City	Operating	General Fund	\$ 157,600
Annual Leave Buyback	Operating	General Fund	72,700
Workers Compensation Internal Service Fund Funding	Operating	General Fund	320,600
Non-Departmental Contingency Account	Operating	General Fund	50,000
First Mayor's House - Operating Costs	Operating	General Fund	10,000
Fire Station Phone Replacement	Capital	General Fund	64,000
Wireless Access @ City Facilities	Capital	General Fund	41,500
Seven Fire Hydrants need repair	Capital	General Fund	25,000
Vintage Railroad Car Transport Match	Capital	General Fund	<u>5,000</u>
	Total General Fund Supplemental Appropriations		746,400
Community Safety Division - CASP Program Manager	Operating	Grant	28,750
Park Maintenance Worker for the North East Assessment District	Operating	North-East AD	78,500
Reinstating Parking Operations Professional Services Budget	Operating	Parking District	147,000
Workers Compensation Internal Service Fund Funding	Operating	Various	54,400
Rotunda IT Improvements	Capital	PEG	<u>10,000</u>
	Grand Total Supplemental Appropriations		<u>\$ 1,065,050</u>

PASSED AND ADOPTED this 28th day of February 2012, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

APPROVED:

Dennis Donohue, Mayor

ATTEST:

Patricia M. Barajas, Interim City Clerk

CITY OF SALINAS
 PORTFOLIO MASTER SUMMARY
 DECEMBER 31, 2011

<u>INVESTMENTS:</u>	Market Value	Percent of Portfolio	Average Term	Average Days to Maturity	Average Yield This Month (Annualized)	Average Yield Last Month (Annualized)
Local Agency Investment Funds	51,894,127.82	79.66%	1	1	0.38%	0.40%
Rabobank	7,826,757.17	12.01%	1	1	0.49%	0.48%
Bank of New York	5,323,834.94	8.17%	1	1	0.00%	0.00%
Pinnacle Bank	100,000.00	0.15%	365	304	0.70%	0.70%
Total Investments and Averages	<u>65,144,719.93</u>	100.00%			0.36%	0.37%
<u>CASH:</u>						
Petty cash	15,000.00					
AFLAC - City	143,779.67					
Workers Comp Reserve	500,000.00					
Liability Reserve	109,989.82					
Rabobank-Checking Account	<u>2,766,686.12</u>					
Total Cash - No yield	<u>3,535,455.61</u>					
<u>OTHER NON CITY INVESTMENTS:</u>						
Deferred Compensation	<u>37,883,671.18</u>					
Total Investments, Cash and Others	<u><u>106,563,846.72</u></u>					
General Fund	<u><u>10,278,966.12</u></u>					

As required by law, the above reflects compliance with the City's Annual Investment Policy and demonstrates that expenditure requirements for the next six months can be met.

CITY OF SALINAS

Investment Portfolio
Open Investments
December 31, 2011

Institution Local Agency Investment Fund
Address P.O. Box 942809
City State Zip Sacramento, CA 94209-0001
Contact Person Patricia A. Beal
Telephone No (916) 653-3001

Bank Code
Collateral LAIF
State

<u>Account Type</u>	<u>Account Name</u>	<u>Book Value</u>	<u>Face Value</u>	<u>Market Value</u>	<u>This Month Interest Rate</u>	<u>Last Month Interest Rate</u>
Regular	City of Salinas	49,604,127.17	49,604,127.17	49,604,127.17	0.38%	0.40%
Regular	Salinas Redevelopment Agency	2,290,000.65	2,290,000.65	2,290,000.65	0.38%	.0.40%
Total Local Agency Fund		<u>51,894,127.82</u>	<u>51,894,127.82</u>	<u>51,894,127.82</u>		

Institution Rabobank
Address 301 Main Street
City State Zip Salinas, CA 93901
Contact Person Pam McCrumb
Telephone No 800-942-6222

<u>Account Type</u>	<u>Account Name</u>	<u>Book Value</u>	<u>Face Value</u>	<u>Market Value</u>	<u>Interest Rate</u>	<u>Interest Rate</u>
Money Market Fund	City of Salinas	7,826,757.17	7,826,757.17	7,826,757.17	0.49%	0.48%
Total Rabobank		<u>7,826,757.17</u>	<u>7,826,757.17</u>	<u>7,826,757.17</u>		

Institution Bank of New York
Address 700 South Flower St, Suite 500
City State Zip Los Angeles, CA 90017
Contact Person Teresa R. Fructuoso
Telephone No 213-630-6249

Bank Code BSA
Collateral 100%

<u>Account Type</u>	<u>Account Name</u>	<u>Book Value</u>	<u>Face Value</u>	<u>Market Value</u>	<u>This Month Interest Rate</u>	<u>Last Month Interest Rate</u>
BNY Sanitary Sewer Reserve	Sanitary Sewer	1,031,504.19	1,031,504.19	1,031,504.19	0.01%	0.01%
BNY Consolidated AD	Assessment Districts	678,626.57	678,626.57	678,626.57	0.01%	0.01%
BNY Bella Vista AD	Assessment Districts	406,036.89	406,036.89	406,036.89	0.01%	0.01%
BNY Steinbeck Center 2002	City of Salinas	188,840.92	188,840.92	188,840.92	0.00%	0.00%
BNY COP 1999 Bonds	City of Salinas	147,528.67	147,528.67	147,528.67	0.00%	0.00%
BNY COP 2004 Parking	City of Salinas	1,148,365.06	1,148,365.06	1,148,365.06	0.00%	0.00%
BNY COP 2005 A Refunding	City of Salinas	577,761.56	577,761.56	577,761.56	0.00%	0.00%
BNY COP 2005 B Refunding	City of Salinas	803,287.11	803,287.11	803,287.11	0.00%	0.00%
BNY COP 2008 Refunding	City of Salinas	341,883.97	341,883.97	341,883.97	0.00%	0.00%
Funds Held By Bank Trustee		<u>5,323,834.94</u>	<u>5,323,834.94</u>	<u>5,323,834.94</u>	0.00%	0.00%

Institution Pinnacle Bank
Address 1368 S Main St
City State Zip Salinas, CA 93901
Contact Person Joanne Britton
Telephone No 831-422-0400

<u>Account Type</u>	<u>Account Name</u>	<u>Book Value</u>	<u>Face Value</u>	<u>Market Value</u>	<u>Interest Rate</u>	<u>Interest Rate</u>
Certificate of Deposit	City of Salinas	100,000.00	100,000.00	100,000.00	0.70%	0.70%
Total Pinnacle Bank		<u>100,000.00</u>	<u>100,000.00</u>	<u>100,000.00</u>		

CITY OF SALINAS
COMBINED STATEMENT OF CASH BALANCES - ALL FUNDS
01 JUL 2011 THROUGH 31 DEC 2011

----- FUNDS -----	BEGINNING BALANCE	RECEIPTS	NET TRANSFERS	DISBURSEMENTS	ENDING BALANCE
GENERAL FUND					
General Fund	9,913,706.57	36,202,954.46	-560,151.20	35,277,543.71	10,278,966.12
Measure V Fund	3,351,084.31	5,008,137.41	-503,881.46	3,943,669.01	3,911,671.25
SPECIAL REVENUE FUNDS					
Emergency Medical Services Fund	959,208.70	0.00	-14,368.95	293,670.32	651,169.43
Asset Seizure Fund	11,299.36	22,619.49		12,208.65	21,710.20
Lighting, Landscape & Maint Dist	3,582,999.01	832,227.36	-39,275.50	581,093.68	3,794,857.19
Public Safety Fund	-249,276.47	863,116.27	-109,536.10	899,873.80	-395,570.10
Housing And Urban Development Fund	-454,491.79	2,062,299.12	-168,153.26	2,916,819.36	-1,477,165.29
Development Fees Fund	16,560,873.55	444,725.64	-652,077.30	0.00	16,353,521.89
Special Gas Tax Impvt Fund	1,858,319.73	2,116,187.92	-2,028,016.86	0.00	1,946,490.79
Traffic Safety Fund	15,702.33	307,495.43	-320,000.00	0.00	3,197.76
Vehicle Abatement Fund	92,699.89	25,717.97	25,000.00	84,107.90	59,309.96
Recreation Parks Fund	210,161.95	35,135.00	-7,563.64	16,191.64	221,541.67
Business Imp District	85,327.17	211,328.42		238,132.60	58,522.99
PEG (1%) Cable Franchise	101,548.42	81,593.92		42,705.97	140,436.37
Grant Fund	-33,521.31	482,724.41	-1,151.00	675,057.05	-227,004.95
Affordable Housing	0.00	9,378.78		843,032.78	-833,654.00
DEBT SERVICE FUND					
Debt Service	1,101,176.68	59,491.00	432,048.57	718,751.09	873,965.16
CAPITAL PROJECTS FUNDS					
Special Aviation Fund	1,766,112.75	700,887.39	-293,596.58	0.00	2,173,403.56
Special Const Asst Fund	-217,384.90	1,555,904.23	-1,231,883.38	0.00	106,635.95
Capital Projects Fund	2,000,000.00		5,286,749.03	5,286,749.03	2,000,000.00
SPECIAL ASSESSMENT FUNDS					
Assessment Districts Fund	6,716,204.80	1,777,705.28		2,646,271.42	5,847,638.66
ENTERPRISE FUNDS					
Municipal Airport Fund	196,224.65	527,410.36	-22,658.53	649,825.50	51,150.98
Industrial Waste Fund	1,328,685.60	514,997.17	-60,162.57	603,348.82	1,180,171.38
Municipal Golf Courses Fund	1,399,437.76	297,933.20		500,725.45	1,196,645.51
Sewer Fund	2,585,558.12	1,460,238.01	-96,645.20	1,334,640.99	2,614,509.94
Storm Sewer (NPDES) Fund	779,440.67	20,179.38	619,404.25	720,570.45	698,453.85
Water Utility Fund	44,019.80	7,771.00		4,399.83	47,390.97
Downtown Parking District	1,276,145.98	203,261.69	644,250.00	1,004,089.00	1,119,568.67
Crazy Horse Landfill	0.00	192,548.57	-192,548.57	0.00	0.00
INTERNAL SERVICE FUNDS					
Internal Service	7,494,109.61	3,003,264.13		3,254,365.53	7,243,008.21
TRUST AND AGENCY FUNDS					
Trust Deposits Fund	1,737,139.94	16,318,651.43	-4,849.00	14,251,887.73	3,799,054.64
Deferred Compensation Fund	43,268,131.17	1,760,638.64		5,188,102.80	39,840,667.01
Flexible Spending Fund	110,499.34	105,842.28		72,561.95	143,779.67
Cafeteria Benefit Fund	1.00	732,407.37		577,989.71	154,418.66
Central City Revitalization	2,239,783.52	1,601,898.20	-626,883.91	1,561,809.39	1,652,988.42
Sunset Buenavista Merged Prog	637,398.97	1,102,358.26	-74,048.84	353,314.19	1,312,394.20
TOTAL - ALL FUNDS:	110,468,326.88	80,649,029.19	0.00	84,553,509.35	106,563,846.72

CITY OF SALINAS
COMBINED STATEMENT OF ACTUAL AND ESTIMATED REVENUE - ALL FUNDS
01 JUL 2011 THROUGH 31 DEC 2011

----- FUNDS -----	ESTIMATED REVENUE	YEAR-TO-DATE ACTUAL REVENUE	OVER/UNDER REVENUE	PERCENT COLLECTED
GENERAL FUND				
General Fund	70,099,500.00	36,202,954.46	-33,896,545.54	51.7%
Measure V Fund	9,365,000.00	5,008,137.41	-4,356,862.59	53.5%
SPECIAL REVENUE FUNDS				
Emergency Medical Services Fund	500,000.00	0.00	-500,000.00	0.0%
Asset Seizure Fund	22,200.00	22,619.49	419.49	101.9%
Lighting, Landscape & Maint Dist	1,595,000.00	832,227.36	-762,772.64	52.2%
Public Safety Fund	6,547,360.03	863,116.27	-5,684,243.76	13.2%
Housing And Urban Development Fund	3,890,055.84	2,062,299.12	-1,827,756.72	53.0%
Development Fees Fund	949,000.00	444,725.64	-504,274.36	46.9%
Special Gas Tax Impvt Fund	4,157,000.00	2,116,187.92	-2,040,812.08	50.9%
Traffic Safety Fund	665,000.00	307,495.43	-357,504.57	46.2%
Vehicle Abatement Fund	110,000.00	25,717.97	-84,282.03	23.4%
Recreation Parks Fund	30,000.00	35,135.00	5,135.00	117.1%
Business Imp District	250,000.00	211,328.42	-38,671.58	84.5%
PEG (1%) Cable Franchise	155,000.00	81,593.92	-73,406.08	52.6%
Grant Fund	5,049,474.43	482,724.41	-4,566,750.02	9.6%
Affordable Housing	27,000.00	9,378.78	-17,621.22	34.7%
DEBT SERVICE FUND				
Debt Service	198,500.00	59,491.00	-139,009.00	30.0%
CAPITAL PROJECTS FUNDS				
Special Aviation Fund	1,087,950.00	700,887.39	-387,062.61	64.4%
Special Const Asst Fund	707,500.00	1,555,904.23	848,404.23	219.9%
Capital Projects Fund			0.00	0.0%
SPECIAL ASSESSMENT FUNDS				
Assessment Districts Fund	3,381,500.00	1,777,705.28	-1,603,794.72	52.6%
ENTERPRISE FUNDS				
Municipal Airport Fund	1,140,500.00	527,410.36	-613,089.64	46.2%
Industrial Waste Fund	1,355,000.00	514,997.17	-840,002.83	38.0%
Municipal Golf Courses Fund	677,000.00	297,933.20	-379,066.80	44.0%
Sewer Fund	2,585,000.00	1,460,238.01	-1,124,761.99	56.5%
Storm Sewer (NPDES) Fund	55,000.00	20,179.38	-34,820.62	36.7%
Water Utility Fund	20,000.00	7,771.00	-12,229.00	38.9%
Downtown Parking District	451,900.00	203,261.69	-248,638.31	45.0%
Crazy Horse Landfill	385,100.00	192,548.57	-192,551.43	50.0%
INTERNAL SERVICE FUNDS				
Internal Service	5,767,000.00	3,003,264.13	-2,763,735.87	52.1%
TRUST AND AGENCY FUNDS				
Trust Deposits Fund	31,452,708.50	16,318,651.43	-15,134,057.07	51.9%
Deferred Compensation Fund	4,690,500.00	1,760,638.64	-2,929,861.36	37.5%
Flexible Spending Fund	208,000.00	105,842.28	-102,157.72	50.9%
Cafeteria Benefit Fund	799,500.00	732,407.37	-67,092.63	91.6%
Central City Revitalization	2,931,000.00	1,601,898.20	-1,329,101.80	54.7%
Sunset Buenavista Merged Prog	2,389,500.00	1,102,358.26	-1,287,141.74	46.1%
TOTAL REVENUE - ALL FUNDS:	163,694,748.80	80,649,029.19	-83,045,719.61	49.3%

CITY OF SALINAS
COMBINED STATEMENT OF EXPENDITURES, ENCUMBRANCES, APPROPRIATIONS - ALL FUNDS
01 JUL 2011 THROUGH 31 DEC 2011

----- FUNDS -----	APPROPRIATIONS	EXPENDITURES	ENCUMBRANCES	UNENCUMBERED BALANCE	PERCENT AVAILABLE
GENERAL FUND					
General Fund	69,537,418.34	29,265,030.20	1,021,540.43	39,250,847.71	56.5%
Measure V Fund	8,831,600.00	3,453,705.11	70,815.20	5,307,079.69	60.1%
SPECIAL REVENUE FUNDS					
Emergency Medical Services Fund	578,584.63	269,956.71	1,045.18	307,582.74	53.2%
Asset Seizure Fund	25,000.00	10,034.34	0.00	14,965.66	59.9%
Lighting, Landscape & Maint Dist	1,498,400.00	524,723.19	47,814.64	925,862.17	61.8%
Public Safety Fund	3,249,637.34	809,511.45	13,680.72	2,426,445.17	74.7%
Housing And Urban Development Fund	6,347,787.35	2,790,825.87	976,414.64	2,580,546.84	40.7%
Development Fees Fund				0.00	0.0%
Special Gas Tax Impvt Fund				0.00	0.0%
Traffic Safety Fund				0.00	0.0%
Vehicle Abatement Fund	171,200.00	75,422.75	557.47	95,219.78	55.6%
Recreation Parks Fund	53,000.00	14,389.37	0.00	38,610.63	72.9%
Business Imp District	246,000.00	238,132.60	0.00	7,867.40	3.2%
PEG (1%) Cable Franchise	150,000.00	38,041.86	0.00	111,958.14	74.6%
Grant Fund	4,892,323.34	578,706.07	512,764.02	3,800,853.25	77.7%
Affordable Housing	1,779,138.97	843,032.78	60,996.19	875,110.00	49.2%
DEBT SERVICE FUND					
Debt Service	1,070,300.00	718,751.09	0.00	351,548.91	32.9%
CAPITAL PROJECTS FUNDS					
Special Aviation Fund				0.00	0.0%
Special Const Asst Fund				0.00	0.0%
Capital Projects Fund	41,458,256.56	4,334,818.64	5,910,181.73	31,213,256.19	75.3%
SPECIAL ASSESSMENT FUNDS					
Assessment Districts Fund	3,115,200.00	2,639,963.05	0.00	475,236.95	15.3%
ENTERPRISE FUNDS					
Municipal Airport Fund	1,105,500.00	606,059.20	8,871.84	490,568.96	44.4%
Industrial Waste Fund	1,013,200.00	519,124.19	29,981.67	464,094.14	45.8%
Municipal Golf Courses Fund	660,500.00	497,367.95	0.00	163,132.05	24.7%
Sewer Fund	2,243,200.00	1,263,431.21	1,343.88	978,424.91	43.6%
Storm Sewer (NPDES) Fund	1,717,000.00	642,372.76	7,026.97	1,067,600.27	62.2%
Water Utility Fund	20,000.00	3,625.33	348.62	16,026.05	80.1%
Downtown Parking District	1,499,844.00	972,347.46	36,354.42	491,142.12	32.8%
Crazy Horse Landfill				0.00	0.0%
INTERNAL SERVICE FUNDS					
Internal Service	6,397,100.00	3,165,175.43	3,380.32	3,228,544.25	50.5%
TRUST AND AGENCY FUNDS					
Trust Deposits Fund	30,304,923.08	14,071,447.57	51,169.24	16,182,306.27	53.4%
Deferred Compensation Fund	5,777,800.00	5,179,756.29	0.00	598,043.71	10.4%
Flexible Spending Fund	232,000.00	72,561.95	0.00	159,438.05	68.7%
Cafeteria Benefit Fund	799,500.00	577,812.71	166.50	221,520.79	27.7%
Central City Revitalization	1,866,043.00	1,534,223.73	29,076.85	302,742.42	16.2%
Sunset Buenavista Merged Prog	968,806.99	303,686.85	23,274.01	641,846.13	66.3%
TOTAL - ALL FUNDS:	197,609,263.60	76,014,037.71	8,806,804.54	112,788,421.35	57.1%

C I T Y O F S A L I N A S
STATEMENT OF ACTUAL AND ESTIMATED REVENUE BY FUND AND ACCOUNT
01 JUL 2011 THROUGH 31 DEC 2011

FUND ACCT DESCRIPTION	ESTIMATED REVENUE	DECEMBER ACTUAL	YEAR-TO-DATE ACTUAL	PERCENT COLLECT	YEAR-TO-DATE LAST YEAR	
1000 51100 Property Taxes	26,049,300.00	14,027,748.42	14,105,180.48	54.15	13,971,215.41	53.58
1000 51200 Other Taxes	38,030,100.00	3,412,084.27	18,863,790.44	49.60	17,231,268.23	46.52
1000 52000 Licenses and Permits	999,300.00	142,679.55	483,501.42	48.38	509,207.33	56.69
1000 53000 Fines and Penalties	95,500.00	19,011.33	41,762.10	43.73	25,694.40	33.04
1000 54000 Use of Money And Property	180,200.00	1,257.34	56,728.47	31.48	68,010.63	56.68
1000 55000 Rev From Other Agencies	689,000.00	26,210.70	504,474.73	73.22	462,687.77	49.87
1000 56000 Charges for Current Services	3,905,100.00	787,116.65	2,087,983.23	53.47	2,185,386.39	50.38
1000 57000 Other Revenue	151,000.00	3,863.22	59,498.59	39.40	66,746.22	62.79
1000 58000 Trust Accounts	0.00	0.00	35.00	0.00	0.00	0.00
*** TOTAL FOR FUND 1000	70,099,500.00	18,419,971.48	36,202,954.46	51.65	34,520,216.38	

CITY OF SALINAS
STATEMENT OF ACTUAL AND ESTIMATED REVENUE BY FUND AND ACCOUNT
01 JUL 2011 THROUGH 31 DEC 2011

FUND ACCT	DESCRIPTION	ESTIMATED REVENUE	DECEMBER ACTUAL	YEAR-TO-DATE ACTUAL	PERCENT COLLECT	YEAR-TO-DATE LAST YEAR
1000 51101	Secured Taxes - Curr Yr	10,015,000.00	5,824,198.51	5,824,198.51	58.15	5,770,728.95
1000 51102	Unsecured Taxes - Curr Yr	550,000.00	573,050.88	573,050.88	104.19	510,493.77
1000 51104	Supplemental Assessment Roll	200,000.00	117,599.57	117,599.57	58.80	95,706.92
1000 51105	Property Taxes - Interest	15,000.00	2,524.60	2,524.60	16.83	6,538.12
1000 51106	Secured Taxes - Prior Yr	350,000.00	240,535.78	240,535.78	68.72	347,628.63
1000 51107	Unsecured Taxes - Pr Yr	5,000.00	1,119.91	1,119.91	22.40	1,879.07
1000 51108	Homeowners Property Tax Relief	75,000.00	10,922.96	10,922.96	14.56	10,901.19
1000 51112	Vehicle License Fee In-Lieu	9,565,000.00	4,722,638.50	4,800,070.56	50.18	4,751,759.50
1000 51114	Sales Tax In-Lieu	5,274,300.00	2,535,157.71	2,535,157.71	48.07	2,475,579.26
1000 51201	Sales Tax	15,885,100.00	2,150,962.83	8,718,204.00	54.88	7,663,567.70
1000 51202	Utility Users Tax	8,750,000.00	598,227.29	4,658,049.66	53.23	4,395,181.11
1000 51203	Transient Occupancy Tax	1,500,000.00	107,133.17	1,015,200.02	67.68	970,820.11
1000 51204	Property Transfer Tax	350,000.00	15,645.30	152,458.47	43.56	155,093.12
1000 51205	Business License Tax	4,100,000.00	17,607.25	902,079.38	22.00	957,657.28
1000 51207	Franchise Fee - Electric	500,000.00	5,048.74	5,048.74	1.01	0.00
1000 51208	Franchise Fee - Gas	325,000.00	1,861.13	1,861.13	0.57	0.00
1000 51209	Franchise Fee - Garbage	5,450,000.00	464,482.15	2,800,250.40	51.38	2,132,335.80
1000 51210	Franchise Fee - Cable TV	775,000.00		369,302.67	47.65	408,299.58
1000 51214	Franchise Fee-Towing	125,000.00		86,918.91	69.54	59,916.00
1000 51216	Franchise Fee - AT&T	80,000.00	31,684.90	31,684.90	39.61	23,422.95
1000 51255	BFI Code Enforcement			0.00	0.00	30,266.68
1000 51256	BFI Community Enhancement			0.00	0.00	350,000.00
1000 51257	Recycling Shares	190,000.00	19,431.51	122,732.16	64.60	84,707.90
1000 52001	Animal Licenses	64,000.00	4,279.00	31,285.00	48.88	39,387.00
1000 52002	Bicycle Licenses	500.00		0.00	0.00	0.00
1000 52005	Mechanical Permits	5,800.00	290.00	2,319.00	39.98	6,209.94
1000 52006	Building Permits	580,000.00	116,284.95	314,567.02	54.24	284,780.99
1000 52007	Building Relocation Permits	500.00		0.00	0.00	0.00
1000 52008	Plumbing Permits	27,000.00	1,345.60	10,121.40	37.49	29,607.36
1000 52009	Electrical Permits	14,000.00	380.00	4,041.00	28.86	9,215.84
1000 52010	Encroachment Permits	140,000.00	14,409.00	59,938.00	42.81	56,564.00
1000 52011	Re-Roofing Permits	95,000.00	4,062.00	44,599.00	46.95	56,690.20
1000 52012	Building Demolition Permit	2,500.00		232.00	9.28	627.00
1000 52014	Regulatory Licenses	42,000.00	807.00	9,164.00	21.82	20,117.00
1000 52016	Garage Sale Permits	12,000.00	492.00	5,000.00	41.67	3,168.00
1000 52020	Transportation Permits	16,000.00	330.00	2,235.00	13.97	2,840.00
1000 53006	General Code Fines	50,000.00	16,576.33	23,439.49	46.88	4,804.40
1000 53008	Code Enforcement Violations	45,500.00	2,435.00	18,322.61	40.27	20,890.00
1000 54001	Investment Earnings	100,000.00		24,787.34	24.79	24,168.13
1000 54020	Rental Income	50,000.00	1,257.34	31,941.13	63.88	22,862.50
1000 54023	Building Lease	30,200.00		0.00	0.00	20,980.00
1000 55102	County Housing In-Lieu	40,000.00		0.00	0.00	0.00
1000 55124	HAZMAT Reimbursement	120,000.00		27,306.64	22.76	51,740.68
1000 55135	Monterey County DNA Fund	10,000.00		4,368.16	43.68	1,805.15
1000 55138	SVMH Reimbursement	4,200.00		0.00	0.00	1,400.00
1000 55202	Motor Vehicle In-Lieu	330,000.00		330,032.42	100.01	259,941.53
1000 55210	State Highway Maintenance	6,000.00		0.00	0.00	0.00
1000 55211	State Mandated Costs	10,000.00	3,075.26	67,194.26	671.94	55,822.78
1000 55213	CLSB Direct Loan Fund	5,000.00		239.37	4.79	176.71
1000 55214	Public Library Fund	55,000.00		0.00	0.00	0.00
1000 55218	Post Training Reimbursement	30,000.00	2,076.10	40,782.40	135.94	9,846.20
1000 55222	State Fire Reimbursement	10,000.00		8,592.14	85.92	75,954.72
1000 55224	State Office of Emergency Svcs	1,000.00	20,769.34	20,769.34	2076.93	0.00
1000 55258	State ABC Grant	5,000.00		0.00	0.00	0.00
1000 55321	Alisal Steinbeck Park Maint.	8,000.00		4,000.00	50.00	6,000.00
1000 55331	Dept of Justice	10,000.00		0.00	0.00	0.00
1000 55347	City of Marina(Animal Shelter)	44,800.00	290.00	1,190.00	2.66	0.00
1000 56102	Administrative Service Revenue	1,325,000.00	849,314.22	869,580.02	65.63	910,086.20
1000 56103	Sale of Printed Material	10,000.00	168.10	1,299.69	13.00	2,424.83
1000 56104	Bus License Applic Review Fees	55,000.00	2,183.00	18,460.27	33.56	18,376.59
1000 56105	Bond Issuance/Monitoring Fees	10,000.00	3,053.13	26,403.13	264.03	3,128.13
1000 56106	Minute/Agenda Sales Fee	100.00		612.16	612.16	87.88
1000 56107	Candidate Filing Fees	100.00		0.00	0.00	4,981.70
1000 56108	Returned Check Charges	2,000.00		464.00	23.20	668.00
1000 56110	Research Fees	100.00		252.00	252.00	0.00
1000 56111	Copying Fees	2,500.00	11.65	238.55	9.54	564.10
1000 56114	Holiday Parade of Lights	2,500.00		0.00	0.00	0.00
1000 56115	Airshow Charges	13,000.00	18,053.18	18,053.18	138.87	0.00
1000 56116	Parade Permit Fees	700.00	62.00	186.00	26.57	186.00

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FUND ACCT	DESCRIPTION	ESTIMATED REVENUE	DECEMBER ACTUAL	YEAR-TO-DATE ACTUAL	PERCENT COLLECT	YEAR-TO-DATE LAST YEAR
1000 56117	Legal Services	100.00	1,000.00	5,379.00	5379.00	5,014.40
1000 56118	Map Sales	1,000.00		31.00	3.10	40.00
1000 56121	Special Events Fee	10,000.00	100.00	3,500.00	35.00	3,953.00
1000 56122	Credit Card Convenience Fee	10,000.00	630.29	5,102.63	51.03	5,952.31
1000 56150	Other General Government Fees	100.00		0.00	0.00	0.00
1000 56201	Tentative Map Review Fees	5,000.00		0.00	0.00	3,507.00
1000 56203	Minor Subdivision Review Fees	12,100.00		16,088.00	132.96	3,966.00
1000 56204	Manufactured Housing Cert Fee			6,382.00	0.00	0.00
1000 56205	General Plan Amendment Fees	10,000.00		6,032.00	60.32	7,330.11
1000 56208	Rezoning/Prezoning Fees	5,000.00		3,818.00	76.36	3,765.00
1000 56209	Planning Decision Appeal	1,000.00		0.00	0.00	1,328.00
1000 56210	Conditional Use Permit Fee	55,000.00	5,370.00	52,836.24	96.07	25,457.00
1000 56212	Prelim Project Review Fee	1,000.00		0.00	0.00	0.00
1000 56213	Planned Unit Development Fee	15,000.00		1,206.00	8.00	6,901.00
1000 56215	Architectural Review Charges			255.00	0.00	300.00
1000 56216	Environment Assessment Fee	2,500.00	914.00	2,742.00	109.68	1,802.00
1000 56217	Environment Impact Report Fee	1,000.00		0.00	0.00	0.00
1000 56218	Annexation Review Fee	1,000.00		0.00	0.00	0.00
1000 56220	Temporary Use of Land Review	15,000.00		5,929.00	39.53	6,822.00
1000 56221	Sign Review & Permits	15,200.00	732.00	7,585.00	49.90	7,260.00
1000 56223	Technical Assistance Fees	100.00		0.00	0.00	0.00
1000 56224	Variance Fees	1,000.00		365.00	36.50	0.00
1000 56226	Advance Planning Fees	100.00		0.00	0.00	0.00
1000 56227	Site Plan Review	30,000.00	4,561.00	11,630.00	38.77	6,482.00
1000 56228	Planning Inspection Fee	4,500.00	736.00	2,135.64	47.46	1,507.00
1000 56229	EIR Review Fee	1,000.00		0.00	0.00	0.00
1000 56230	Building Permit Review	15,000.00	506.00	4,273.00	28.49	4,106.00
1000 56231	Time Extension of Permits	400.00	84.00	168.00	42.00	298.00
1000 56232	Precise & Specific Plan Review	1,000.00		0.00	0.00	580.00
1000 56233	Home Occupation Permits	7,000.00	527.00	3,750.00	53.57	3,684.00
1000 56250	Other Planning Fees	20,000.00		3,454.00	17.27	4,907.00
1000 56301	Bingo Parlor Fees	100.00		0.00	0.00	0.00
1000 56302	Special Police Service Fees	251,000.00	312.00	97,740.04	38.94	123,988.10
1000 56303	Police Report Fees	45,000.00	1,603.00	13,117.41	29.15	18,334.50
1000 56304	Police False Alarm Fees	250,000.00	11,235.60	99,458.73	39.78	130,092.69
1000 56306	Vehicle Fix-it-ticket Sign Off	1,000.00		98.00	9.80	252.00
1000 56307	Fingerprint Fees	1,500.00	221.00	866.00	57.73	1,045.00
1000 56309	Card Room Establishment Fees	1,000.00	5,484.00	6,564.00	656.40	247.00
1000 56310	Police Photo Charges	200.00		73.00	36.50	88.31
1000 56311	Animal Shelter Fees	75,000.00	3,571.19	30,967.07	41.29	38,569.15
1000 56312	Noise Regulation Fees	2,500.00	104.00	936.00	37.44	1,355.00
1000 56314	Police Record Review Charges	3,000.00	40.00	975.00	32.50	1,246.00
1000 56316	Vehicle ID Number Check	500.00	31.00	155.00	31.00	90.00
1000 56317	Abandon Vehicle Abatement Fee		348.00	696.00	0.00	0.00
1000 56318	Firearm Fees		801.00	801.00	0.00	0.00
1000 56319	Booking Fees Charges	10,000.00		0.00	0.00	522.15
1000 56320	Vehicle Release Fees (Towing)	40,100.00	1,433.00	11,084.00	27.64	12,477.00
1000 56322	Vehicle Impound Fee (Towing)	50,000.00	2,088.00	15,613.00	31.23	21,117.00
1000 56323	Animal Shelter Citation Fees	10,000.00	400.00	2,913.00	29.13	5,549.00
1000 56401	Rural Fire Service	185,000.00		0.00	0.00	0.00
1000 56402	Emergency Medical Service	500.00		0.00	0.00	0.00
1000 56403	Fire Protection Fee	75,000.00	9,402.50	31,874.50	42.50	36,951.00
1000 56404	State Mandated Inspection Fees	100,000.00	20,966.00	63,589.68	63.59	50,265.90
1000 56405	Fire Plan Check Fee	10,000.00	2,470.00	11,514.00	115.14	11,112.00
1000 56406	Special Fire Permits	70,000.00	2,734.00	19,883.50	28.41	31,802.10
1000 56407	Structural Fire Report Fees	5,000.00	395.00	4,220.17	84.40	7,431.68
1000 56408	Fireworks Fees	7,500.00		0.00	0.00	0.00
1000 56409	Fireworks Surcharge	40,000.00		46,157.44	115.39	40,491.97
1000 56410	Fire Hazard Inspection Fees	30,000.00	1,438.00	5,659.00	18.86	14,400.00
1000 56411	Hazar Mater Response Charges	1,000.00		0.00	0.00	2,951.33
1000 56412	Fire False Alarm Fees	30,000.00	1,190.00	14,174.00	47.25	18,748.08
1000 56413	Fire Emer Stand by Time Change	1,000.00		0.00	0.00	0.00
1000 56417	Special Event - Fire	14,000.00	213.00	333.00	2.38	203.00
1000 56420	Admin Fire Citations	2,000.00		0.00	0.00	1,300.00
1000 56433	Fire Dept Service Charge	2,500.00		0.00	0.00	0.00
1000 56434	Outside Fire Plan Review	500.00		0.00	0.00	0.00
1000 56435	Response and Mitigation-Hazmat	1,000.00		0.00	0.00	0.00
1000 56436	Unauthorized Burning Fine	1,000.00		0.00	0.00	0.00
1000 56437	Fire Apparatus Fee	500.00		0.00	0.00	0.00

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1000 56439	Fire Inspection Fee	2,000.00		0.00	0.00	0.00
1000 56450	Other Fire Fees & Training	5,000.00	152.00	682.00	13.64	666.00
1000 56501	Building Plan Check Fees	525,000.00	35,376.48	338,253.99	64.43	264,913.04
1000 56502	Special Building Inspection	15,000.00	986.00	8,712.00	58.08	13,446.00
1000 56503	Reinspection Service	3,000.00	85.00	595.00	19.83	1,764.87
1000 56504	Residential Report	80,000.00	3,990.00	31,688.00	39.61	31,542.81
1000 56505	Microfilm Fee	20,000.00	1,754.00	8,192.48	40.96	9,300.00
1000 56506	Special Code Inspection	23,000.00	1,387.00	12,650.44	55.00	19,642.08
1000 56550	Other Building Fees	25,000.00	1,134.00	9,010.00	36.04	17,238.00
1000 56601	Subdivision Map Check Fees	5,000.00		1,000.00	20.00	1,870.00
1000 56602	Subdivision Imp Plan Check Fee	5,000.00		0.00	0.00	0.00
1000 56603	Subdivision Imp Inspection Fee	10,000.00		0.00	0.00	0.00
1000 56612	Special Traffic Marking Reques	5,500.00		5,400.00	98.18	4,895.00
1000 56620	Routing/Escorting/Overload	5,000.00		111.00	2.22	1,196.00
1000 56621	Flood Zone Request	1,000.00		0.00	0.00	0.00
1000 56640	Street Tree Pruning	200.00		0.00	0.00	0.00
1000 56650	Special Public Works Fees	1,000.00		0.00	0.00	0.00
1000 56703	Swimming Pool Rentals			0.00	0.00	550.00
1000 56711	Concessions		-225,572.76	0.00	0.00	0.00
1000 56714	Sherwood Tennis Use Fees	5,200.00		933.00	17.94	1,503.00
1000 56720	Reserved Picnic Area Use Fee	2,500.00		188.00	7.52	0.00
1000 56721	Stadium Use Fee	15,000.00		15,346.00	102.31	11,269.00
1000 56722	Ball Field Use Fee	5,000.00		2,635.50	52.71	40.00
1000 56726	Youth Sports League Fees	90,000.00	6,005.00	55,972.00	62.19	65,232.00
1000 56727	Reimbursable Fee Activities	50,000.00	3,173.00	22,956.56	45.91	18,034.00
1000 56730	Community Center Rental Fees		2,016.00	2,016.00	0.00	82,441.20
1000 56731	Community Center Service Fees			0.00	0.00	144.00
1000 56732	Other Rec Bldg Rental Fee	2,000.00		47.00	2.35	1,804.00
1000 56733	Box Office Charges			0.00	0.00	6,625.75
1000 56740	Neighborhood Center Rental Fee	1,000.00		23.00	2.30	528.00
1000 56742	Recreation Facility Use Fees	100.00		0.00	0.00	0.00
1000 56801	Other Library Fees	2,000.00	415.85	2,703.65	135.18	2,570.77
1000 56802	Library Copying Fees	3,000.00	175.65	766.90	25.56	1,163.00
1000 56807	Overdue Library Fines	15,000.00	1,340.72	8,395.64	55.97	8,938.26
1000 56808	Lost/Damaged Material Fees	5,100.00	212.85	2,032.02	39.84	1,974.40
1000 57001	Unclaimed Property Sales	10,000.00		2,618.05	26.18	10,413.21
1000 57002	Surplus Property	10,000.00	1,559.67	2,133.91	21.34	26,028.54
1000 57003	Land & Building Sale	1,000.00		0.00	0.00	0.00
1000 57004	Loss/Damage Reimb	5,000.00		0.00	0.00	0.00
1000 57005	Miscellaneous Receipts	125,000.00	2,303.55	54,746.63	43.80	30,304.47
1000 58013	Community Center Deposits			35.00	0.00	0.00
*** TOTAL FOR FUND 1000		70,099,500.00	18,419,971.48	36,202,954.46	51.65	34,520,216.38
1100 51215	Transactions and Use Tax	9,350,000.00	1,034,405.53	4,999,894.47	53.47	4,714,109.51
1100 54001	Investment Earnings	15,000.00		6,478.52	43.19	7,131.08
1100 58002	Miscellaneous Deposits			1,764.42	0.00	5,036.11
*** TOTAL FOR FUND 1100		9,365,000.00	1,034,405.53	5,008,137.41	53.48	4,726,276.70
2100 54001	Investment Earnings	2,000.00		394.51	19.73	1,111.95
2100 54010	Hangar Rent	588,000.00	36,518.57	266,683.85	45.35	282,715.57
2100 54011	Aircraft Parking	8,000.00	85.00	817.34	10.22	2,743.28
2100 54012	Building Rental	180,000.00	16,076.49	86,683.47	48.16	109,883.50
2100 54013	Ground Leases	220,000.00	13,244.18	145,703.69	66.23	125,554.39
2100 54014	Fuel Fees	45,000.00	2,231.28	13,901.48	30.89	22,226.31
2100 54015	Use Permits	1,000.00	106.00	636.00	63.60	424.00
2100 54017	Flight Fees	3,500.00	221.00	736.50	21.04	1,559.50
2100 56115	Airshow Charges	3,000.00		0.00	0.00	0.00
2100 56120	Rental Income	75,000.00	1,132.40	6,784.06	9.05	6,553.92
2100 57005	Miscellaneous Receipts	15,000.00	766.88	4,794.46	31.96	5,998.39
2100 58121	Airport Cardlock Deposits		125.00	275.00	0.00	1,525.00
*** TOTAL FOR FUND 2100		1,140,500.00	70,506.80	527,410.36	46.24	560,295.81
2200 54001	Investment Earnings	5,000.00		2,754.71	55.09	2,650.02

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2200 56606	Industrial Waste Fees	1,350,000.00		512,242.46	37.94	219,022.53
	*** TOTAL FOR FUND 2200	1,355,000.00	0.00	514,997.17	38.01	221,672.55
2320 54001	Investment Earnings	1,000.00		0.00	0.00	0.00
2320 54025	Sierra Lease	100,000.00	8,333.33	58,333.31	58.33	49,999.98
2330 54001	Investment Earnings	1,000.00	16.54	16.54	1.65	0.00
2330 54024	First Tee Lease	575,000.00	47,916.67	239,583.35	41.67	239,583.35
	*** TOTAL FOR FUND 2300	677,000.00	56,266.54	297,933.20	44.01	289,583.33
2400 55118	County CSA 74-Safety Equipment	500,000.00		0.00	0.00	0.00
	*** TOTAL FOR FUND 2400	500,000.00	0.00	0.00	0.00	0.00
2500 54001	Investment Earnings	100.00		16.82	16.82	20.71
2500 55219	State Seizure Reimbursement	20,000.00		22,602.67	113.01	11,948.97
2500 55309	Federal Seizure Reimbursement	1,000.00		0.00	0.00	0.00
2500 57002	Surplus Property	1,000.00		0.00	0.00	0.00
2500 57005	Miscellaneous Receipts	100.00		0.00	0.00	0.00
	*** TOTAL FOR FUND 2500	22,200.00	0.00	22,619.49	101.89	11,969.68
2605 56012	Administrative Fees	64,500.00		0.00	0.00	64,410.00
2610 54001	Investment Earnings	1,000.00		58.80	5.88	150.01
2610 57110	Woodside Park Maint Assessment	38,000.00	19,423.26	19,423.26	51.11	17,997.62
2612 54001	Investment Earnings	100.00		21.60	21.60	19.91
2612 57112	Airport Bus Park Maint Assess	14,100.00	7,677.06	7,677.06	54.45	8,002.98
2612 58072	Airport Contribution	900.00		900.00	100.00	900.00
2613 54001	Investment Earnings	2,000.00		585.29	29.26	672.54
2613 57113	N/E Landscape Maint Assessment	581,300.00	354,505.28	354,505.28	60.98	298,809.26
2614 54001	Investment Earnings	2,000.00		658.16	32.91	1,076.11
2614 57114	Harden Ranch Maint Assessment	144,300.00	83,658.79	83,658.79	57.98	65,601.05
2615 54001	Investment Earnings	1,000.00		249.28	24.93	241.88
2615 57115	Vista Nueva	29,400.00	16,164.14	23,333.25	79.36	25,359.36
2616 54001	Investment Earnings	2,000.00		475.73	23.79	554.91
2616 57116	Mira Monte	120,700.00	64,124.58	64,124.58	53.13	59,941.29
2617 54001	Investment Earnings	20,000.00		4,524.24	22.62	4,441.93
2617 57117	Monte Bella	573,700.00	272,032.04	272,032.04	47.42	287,950.97
	*** TOTAL FOR FUND 2600	1,595,000.00	817,585.15	832,227.36	52.18	836,129.82
2700 54001	Investment Earnings	5,000.00	26.69	2,147.30	42.95	2,778.08
2700 56607	Sanitary Sewer Surcharge Fees	2,575,000.00	453,710.73	1,458,090.71	56.62	818,081.30
2700 56617	Sewer Grease Trap Inspections	5,000.00		0.00	0.00	0.00
2700 57005	Miscellaneous Receipts			0.00	0.00	57.04
	*** TOTAL FOR FUND 2700	2,585,000.00	453,737.42	1,460,238.01	56.49	820,916.42
2810 51212	City of Salinas-SB 172	380,000.00	29,569.17	187,079.25	49.23	170,423.15
2813 55240	Office of Traffic Saffey			0.00	0.00	19,962.97
2814 55240	Office of Traffic Saffey			0.00	0.00	18,887.98
2821 55243	State Traffic Grant			0.00	0.00	71,638.31
2823 55243	State Traffic Grant	294,864.30		85,772.30	29.09	58,075.80
2835 55117	Monterey County RAN	5,000.00		15,437.65	308.75	25,464.35
2850 54001	Investment Earnings	100.00		91.62	91.62	0.00
2850 55239	Supp Law Enforcement (AB 3229)	245,700.00		38.69	0.02	88,534.69
2868 55342	COPS Grant Reimbursement	2,845,980.81		0.00	0.00	60,065.23
2870 55330	Federal BJA	170,213.89		47,040.75	27.64	42,173.47
2885 55338	BJA-County Gang Task Force			8,391.18	0.00	56,211.13
2887 55266	CalGRIP Grant			0.00	0.00	171,739.00
2888 55147	Grant Match-Agencies			0.00	0.00	16,390.51
2889 55344	Economic Stimulus			14,742.25	0.00	439,767.44

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FUND ACCT	DESCRIPTION	ESTIMATED REVENUE	DECEMBER ACTUAL	YEAR-TO-DATE ACTUAL	PERCENT COLLECT	YEAR-TO-DATE LAST YEAR
2891 55344	Economic Stimulus	2,605,501.03		504,522.58	19.36	416,864.88
	*** TOTAL FOR FUND 2800	6,547,360.03	29,569.17	863,116.27	13.18	1,656,198.91
2910 55306	Block Grant	2,222,800.00	52,685.04	1,308,446.62	58.86	1,213,316.51
2910 57005	Miscellaneous Receipts	2,500.00	0.00	1,200.00	48.00	263.31
2910 57008	Housing Revolving Loans	30,000.00	5,973.98	29,330.52	97.77	37,816.60
2915 55344	Economic Stimulus	207,149.52	638.29	133,376.71	64.39	104,040.93
2920 54001	Investment Earnings	800.00		43.21	5.40	97.97
2930 55323	HOME Inv Partnership (HUD)	880,200.00	32,193.95	115,282.96	13.10	37,924.71
2930 57008	Housing Revolving Loans	40,000.00	7,844.82	14,060.64	35.15	48,478.18
2940 55324	HUD-Emergency Shelter Grant	108,300.00	9,933.69	49,062.34	45.30	52,666.02
2945 55344	Economic Stimulus	398,306.32	495.77	189,865.98	47.67	183,145.89
2955 55305	NSP-Proceeds fr Property Sales			221,630.14	0.00	0.00
2955 55344	Economic Stimulus			0.00	0.00	1,826,769.00
	*** TOTAL FOR FUND 2900	3,890,055.84	109,765.54	2,062,299.12	53.01	3,504,519.12
3000 54001	Investment Earnings	5,000.00		813.69	16.27	2,137.87
3000 56611	Street Sweeping Charges			0.00	0.00	309,728.30
3000 56618	Clean Water Inspection	50,000.00		0.00	0.00	0.00
3000 56622	Environmental Compliance Insp		2,652.00	16,793.50	0.00	0.00
3000 56660	Storm Sewer Utility Fee			0.00	0.00	46.21
3000 57005	Miscellaneous Receipts			2,572.19	0.00	0.00
	*** TOTAL FOR FUND 3000	55,000.00	2,652.00	20,179.38	36.69	311,912.38
3100 54007	Installment Sale Landfill	385,100.00		192,548.57	50.00	192,548.57
	*** TOTAL FOR FUND 3100	385,100.00	0.00	192,548.57	50.00	192,548.57
3210 54001	Investment Earnings	40,000.00		4,651.83	11.63	7,819.19
3210 56652	Sanitary Sewer Impact Fee	100,000.00	10,767.86	48,727.24	48.73	29,322.86
3210 56653	Storm Sewer Impact Fee	125,000.00		12,180.00	9.74	21,416.00
3211 54001	Investment Earnings	20,000.00		2,564.03	12.82	3,191.14
3211 56654	Neighborhood Park Impact Fee	25,000.00	15,257.00	63,448.00	253.79	3,096.00
3212 54001	Investment Earnings	15,000.00		1,962.94	13.09	3,010.59
3212 56659	Library Impact Fee	5,000.00		0.00	0.00	4,959.00
3212 57005	Miscellaneous Receipts			1,508.54	0.00	0.00
3213 56651	Street Tree Fee	500.00		0.00	0.00	0.00
3214 54001	Investment Earnings	7,000.00		294.13	4.20	717.14
3214 56658	Annexation Impact Fees	500.00		0.00	0.00	0.00
3215 54001	Investment Earnings	100,000.00		21,416.87	21.42	26,948.17
3215 56655	Street/Traffic Impact Fees	500,000.00	165,532.52	287,842.02	57.57	149,360.00
3216 54001	Investment Earnings	1,000.00		130.04	13.00	150.81
3216 56664	Fire Protection Service Fee	10,000.00		0.00	0.00	0.00
	*** TOTAL FOR FUND 3200	949,000.00	191,557.38	444,725.64	46.86	249,990.90
3310 54001	Investment Earnings	7,000.00		3,880.64	55.44	3,789.93
3310 54020	Rental Income	165,000.00	12,411.00	62,055.00	37.61	98,100.00
3310 55204	State Gas Tax - 2107	1,100,000.00	94,805.11	570,081.73	51.83	428,928.07
3310 55206	State Gas Tax - 2107.5	10,000.00		10,000.00	100.00	4,843.66
3320 55203	State Gas Tax - 2106	350,000.00	28,318.98	169,632.87	48.47	380,879.56
3340 55226	State Gas Tax - 2105 (P-111)	825,000.00	62,077.51	379,439.11	45.99	318,420.39
3350 55250	State Gas Tax - 2103 (TCR)	1,700,000.00	148,020.63	921,098.57	54.18	0.00
	*** TOTAL FOR FUND 3300	4,157,000.00	345,633.23	2,116,187.92	50.91	1,234,961.61
3400 53001	Vehicle Code Fines	375,000.00	51,058.39	204,512.39	54.54	195,573.66
3400 53002	Parking Fines	290,000.00	35,615.83	102,983.04	35.51	136,597.90
	*** TOTAL FOR FUND 3400	665,000.00	86,674.22	307,495.43	46.24	332,171.56

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FUND ACCT	DESCRIPTION	ESTIMATED REVENUE	DECEMBER ACTUAL	YEAR-TO-DATE ACTUAL	PERCENT COLLECT	YEAR-TO-DATE LAST YEAR
3500 55234	Abandoned Vehicle Abatement	110,000.00		25,717.97	23.38	25,014.03
***	TOTAL FOR FUND 3500	110,000.00	0.00	25,717.97	23.38	25,014.03
3600 54020	Rental Income	30,000.00		35,135.00	117.12	34,894.00
***	TOTAL FOR FUND 3600	30,000.00	0.00	35,135.00	117.12	34,894.00
3710 55209	State Aid - Airport	10,000.00		50,000.00	500.00	0.00
3720 54001	Investment Earnings	10,000.00		3,648.39	36.48	3,522.70
3720 55301	Federal Aid - Airport	1,067,950.00		647,239.00	60.61	243,104.00
3720 55344	Economic Stimulus			0.00	0.00	1,561,002.00
***	TOTAL FOR FUND 3700	1,087,950.00	0.00	700,887.39	64.42	1,807,628.70
3820 55220	Other State Aid	50,000.00		0.00	0.00	161,429.70
3820 55250	State Gas Tax - 2103 (TCR)			0.00	0.00	385,533.69
3820 55262	State Air Resources Board			0.00	0.00	92,269.73
3820 55310	Other Federal Aid	157,500.00	157,500.00	224,395.41	142.47	0.00
3820 55322	Regional Surface Transportation			480,707.68	0.00	0.00
3820 55333	Federal TEA	50,000.00		0.00	0.00	7,783.52
3825 55344	Economic Stimulus			308,743.56	0.00	688,601.32
3830 55111	Construction Assistance Others	25,000.00	14,444.44	39,444.44	157.78	236,495.00
3830 55136	TRAKIT-Permit System Charges	50,000.00	18,767.63	67,068.19	134.14	48,812.75
3830 55140	Salinas Pool Foundation			0.00	0.00	26,129.78
3830 55148	FGA - Cloverfield		12,908.46	151,356.70	0.00	286,436.77
3830 56206	General Plan/Zoning Fees	75,000.00		0.00	0.00	0.00
3830 56423	Fire Mitigation Fees	300,000.00	211,152.00	284,188.25	94.73	1,517.00
***	TOTAL FOR FUND 3800	707,500.00	414,772.53	1,555,904.23	219.92	1,935,009.26
3900 57031	Business Impvmt Dist Assess	95,000.00	3,010.00	88,785.00	93.46	85,800.50
3900 58060	SRA Contribution	15,000.00	15,000.00	15,000.00	100.00	15,000.00
3920 57031	Business Impvmt Dist Assess	90,000.00	57,138.95	57,543.42	63.94	65,919.27
3920 58060	SRA Contribution	50,000.00		50,000.00	100.00	50,000.00
***	TOTAL FOR FUND 3900	250,000.00	75,148.95	211,328.42	84.53	216,719.77
4012 54001	Investment Earnings	7,500.00	22.84	22.84	0.30	0.00
4014 54001	Investment Earnings	1,000.00	3.81	3.81	0.38	0.00
4017 54001	Investment Earnings	10,000.00	4.35	4.35	0.04	0.00
4017 54008	Steinbeck Lease	180,000.00		59,460.00	33.03	0.00
***	TOTAL FOR FUND 4000	198,500.00	31.00	59,491.00	29.97	0.00
4100 51210	Franchise Fee - Cable TV	155,000.00	6,336.98	81,593.92	52.64	86,344.58
***	TOTAL FOR FUND 4100	155,000.00	6,336.98	81,593.92	52.64	86,344.58
5005 56012	Administrative Fees	350,000.00	196,850.00	196,850.00	56.24	137,500.00
5005 57005	Miscellaneous Receipts		1,455.37	1,535.37	0.00	0.00
5008 57005	Miscellaneous Receipts	51,000.00	358.41	28,675.60	56.23	35.00
5008 57102	Miscellaneous Insurances	925,000.00	462,779.00	470,054.77	50.82	213,326.73
5011 54001	Investment Earnings	30,000.00		7,889.11	26.30	11,865.42
5011 57026	Workers Comp Premiums	3,250,000.00	772,238.00	1,539,565.00	47.37	739,901.00
5011 57027	Workers Comp Reimb	250,000.00		299,613.70	119.85	345,808.79
5011 57030	CalPERS Ind Disability Reimb			4,458.01	0.00	0.00
5012 54001	Investment Earnings	10,000.00		4,622.57	46.23	4,902.81
5012 57035	Liability Insurance	900,000.00	450,000.00	450,000.00	50.00	350,000.00
5012 57102	Miscellaneous Insurances	1,000.00		0.00	0.00	0.00

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*** TOTAL FOR FUND 5000		5,767,000.00	1,883,680.78	3,003,264.13	52.08	1,803,339.75
5100 55127	MRWPCA	5,000.00		1,958.00	39.16	0.00
5100 55128	Monterey Co. Animal Shelter	8,500.00		3,300.00	38.82	3,560.00
5100 55129	City Industrial Waste Facility	1,400.00		549.00	39.21	0.00
5100 55130	City Animal Shelter	5,100.00		1,964.00	38.51	0.00
*** TOTAL FOR FUND 5100		20,000.00	0.00	7,771.00	38.86	3,560.00
5200 52003	Parking Lot Permits	43,000.00	12,560.00	19,700.00	45.81	10,720.00
5200 52004	Salinas St Garage Permits	57,000.00	13,164.00	26,744.00	46.92	26,220.00
5200 52018	Monterey St Garage Permits	105,000.00	10,894.75	64,396.95	61.33	18,825.10
5200 52021	Parking Lot - Hourly	70,000.00		27,643.25	39.49	42,438.86
5200 52023	Bicycle Protection Program			0.00	0.00	50.00
5200 54001	Investment Earnings	100.00	32.52	32.52	32.52	54.97
5200 55215	ECAA Loan-Parking Garage Light	0.00		0.00	0.00	0.00
5200 55221	Rebates	0.00		0.00	0.00	0.00
5200 57005	Miscellaneous Receipts	100.00		0.00	0.00	0.00
5200 58126	Key Charge Fee			50.00	0.00	0.00
5201 52024	Preferential Permits	48,400.00	4,581.95	14,995.97	30.98	0.00
5201 53003	Parking Fines-Preferential		-5.00	-5.00	0.00	0.00
5201 55138	SVMH Reimbursement	110,000.00		49,704.00	45.19	109,709.43
5201 57005	Miscellaneous Receipts	18,300.00		0.00	0.00	63.00
*** TOTAL FOR FUND 5200		451,900.00	41,228.22	203,261.69	44.98	208,081.36
*** TOTAL FOR FUND 5400		0.00	0.00	0.00	0.00	0.00
6110 54001	Investment Earnings	2,500.00		519.75	20.79	506.85
6110 55266	CalGRIP Grant			0.00	0.00	12,029.00
6110 55306	Block Grant	8,500.00	8,500.00	8,500.00	100.00	10,000.00
6110 58002	Miscellaneous Deposits	10,000.00	703.50	1,288.26	12.88	391.49
6110 58006	Grants & Contributions	77,800.00	3,442.51	75,740.26	97.35	18,571.22
6110 58021	JPA - Grants & Contributions	63,750.00		63,500.00	99.61	63,500.00
6110 58022	County Probation Grant	21,000.00	1,887.85	7,207.37	34.32	9,310.13
6110 58023	County Drug Grant	97,844.00	8,154.00	48,924.00	50.00	48,924.00
6110 58025	SUHSD Grant	164,800.00	46,779.54	77,612.73	47.10	91,083.98
6110 58058	Youth Alternative to Violence	5,000.00		1,948.20	38.96	4,248.06
6110 58066	Monterey County Friday Night	33,424.00	2,786.00	16,716.00	50.01	16,716.00
6110 58069	Mo Co Behavioral Health - Prev	210,594.00	17,549.50	105,297.00	50.00	105,297.00
6112 58071	City Contribution	130,000.00		130,000.00	100.00	130,000.00
6112 58103	Private Membership	5,000.00		0.00	0.00	0.00
6112 58104	Private Program Support	1,000.00		0.00	0.00	0.00
6113 58071	City Contribution	150,900.00		150,900.00	100.00	150,900.00
6113 58101	Public Agency Dues	96,700.00		33,341.00	34.48	0.00
6113 58102	EZ Voucher Fees	75,000.00	12,025.00	68,445.00	91.26	68,745.00
6115 55266	CalGRIP Grant			0.00	0.00	0.00
6115 55268	CalGrip 4	166,236.00		0.00	0.00	0.00
6115 55306	Block Grant	8,000.00	8,500.00	18,500.00	231.25	10,000.00
6115 55318	Salinas High School Dist	18,000.00		0.00	0.00	0.00
6115 56000	Charges for Current Services	42,260.00		0.00	0.00	0.00
6115 58002	Miscellaneous Deposits	3,000.00	70.00	1,174.03	39.13	102.47
6115 58006	Grants & Contributions	43,000.00	10,608.45	31,632.46	73.56	5,673.60
6115 58022	County Probation Grant	0.00		2,243.70	0.00	5,734.00
6115 58029	Monterey Peninsula Grant	50,000.00		0.00	0.00	0.00
6115 58038	Acosta Plaza	80,578.00		63,402.50	78.68	14,754.76
6115 58046	Monterey Co CAP	18,000.00	2,116.63	9,861.76	54.79	0.00
6115 58047	United Way of Monterey Co.	53,000.00	4,416.67	26,500.02	50.00	25,245.84
6115 58048	SCYP Fees	12,300.00	25.00	1,275.00	10.37	1,200.00
6115 58054	California Endowment	371,000.00		311,987.00	84.09	0.00
6115 58064	AB 825 Categorical Education			0.00	0.00	1,568.75
6115 58073	Harden Foundation Grant	25,000.00		0.00	0.00	25,000.00
6115 58075	Mo. Co. Probation Dept SSRCG	6,300.00		2,726.95	43.28	4,734.00

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6115 58086	CalGrip Ceasefire SPD			0.00	0.00	67,455.72
6115 58087	CalGrip Grant SOS			0.00	0.00	42,712.00
6115 58093	MCOE Alternative Ed Program	25,000.00	4,164.66	10,414.66	41.66	15,898.89
6115 58094	California Wellness Foundation	75,000.00		73,000.00	97.33	0.00
6130 55114	Mo Co Superintendent of School	36,000.00	3,000.00	15,000.00	41.67	18,000.00
6130 56415	Weed Cleaning Fees	10,000.00	5,234.35	7,384.35	73.84	5,125.00
6130 58002	Miscellaneous Deposits	1,953,490.50	6,716.60	1,575,887.20	80.67	60,601.08
6130 58003	Spayed/Neutered Fees	35,000.00	3,507.00	19,863.40	56.75	16,316.00
6130 58004	COBRA-Health Insurance Reimb	126,000.00	11,932.83	68,868.75	54.66	58,332.82
6130 58008	Chavez Library Homework Center	100.00		0.00	0.00	15,000.00
6130 58009	Seismic Safety Fees	7,000.00	1,315.31	3,957.92	56.54	4,948.30
6130 58010	Fingerprint Fees	2,000.00		288.00	14.40	576.00
6130 58011	Subpoena Deposits	1,700.00	180.00	1,920.00	112.94	495.00
6130 58017	Library - Centennial Donations	500.00	16.92	207.92	41.58	10,888.35
6130 58018	Friends of the Library	10,000.00	26.45	5,345.95	53.46	3,840.35
6130 58030	SPD Asset Forfeitures	45,000.00	13,946.63	13,946.63	30.99	1,132.49
6130 58036	Mobilehome Registration Fees	8,500.00		36.00	0.42	0.00
6130 58045	Library Donations	7,000.00	342.86	3,754.63	53.64	4,459.43
6130 58051	Literacy Donations	100.00		995.62	995.62	1,125.00
6130 58053	Library Misc Oper	200.00		0.00	0.00	139.72
6130 58055	MBUAPCD Mitigation Fee	100.00		0.00	0.00	0.00
6130 58065	Prepaid Buidling Fees	1,000.00		0.00	0.00	0.00
6130 58070	Library-Chavez Proj Donations	15,000.00		5,776.26	38.51	0.00
6130 58081	Other Contributions			0.00	0.00	2,100.00
6130 58085	Building Standards Admin Fees	2,000.00	444.00	1,360.00	68.00	1,403.00
6130 58089	Animal Shelter Donations	40,000.00	5,640.72	16,156.99	40.39	13,499.01
6130 58090	Spay/Neuter Voucher Prog	9,000.00	902.50	4,575.50	50.84	3,347.00
6130 58096	Fire Training	10,000.00		11,200.00	112.00	18,100.00
6130 58122	Deposits-Permit Center	30,000.00	46.40	12,865.58	42.89	25,362.79
6130 58123	Deposits-Planning	70,000.00	8,108.80	14,853.60	21.22	55,610.00
6130 58124	Deposits-Planning/FutureGrowth	100.00		0.00	0.00	0.00
6130 58125	Deposits-Public Works/Comm Dev	10,000.00		0.00	0.00	3,500.00
6131 58013	Community Center Deposits	85,000.00		22,409.98	26.36	14,483.00
6132 58044	Sherwood Hall Deposits			0.00	0.00	44,357.77
6134 58062	MRWPCA Fees	50,000.00	77,500.00	105,400.00	210.80	35,078.88
6135 58016	Business License Fee	30,000.00	2,074.25	22,269.72	74.23	58,048.83
6136 58056	Box Office City Events			0.00	0.00	7,970.05
6140 58028	Sales Tax	6,000.00	132.93	1,059.57	17.66	5,665.12
6141 58031	Payroll Tax	25,000,000.00	1,901,238.23	12,083,079.89	48.33	11,922,170.48
6141 58074	Icma/HL/Taxes W/H	1,450,000.00	92,257.33	698,768.50	48.19	658,850.77
6143 58092	KDF Tenant Services	31,000.00	2,538.81	15,232.86	49.14	15,219.90
6145 56668	Regional Dev Impact Fee	75,000.00	51,752.11	141,086.17	188.11	59,072.64
6146 58040	Police Evidence Room Safe	5,000.00		0.00	0.00	45,175.00
6149 57011	Mo.Co.Tourism Hotel Impvt Dist	100,000.00	1,018.54	62,010.79	62.01	59,653.91
6192 58006	Grants & Contributions	40,432.00		40,432.00	100.00	18,729.00
***	TOTAL FOR FUND 6100	31,452,708.50	2,321,602.88	16,318,651.43	51.88	14,218,679.45
6201 59002	IMLS 2008 Leadership Grant			0.00	0.00	444,583.53
6202 55230	State CLSA Literacy Grant	20,000.00		-997.00	-4.99	0.00
6203 58067	CLSA Families for Literacy	36,000.00		-154.00	-0.43	0.00
6205 56851	LSTA Grant			0.00	0.00	30,500.29
6208 59005	Library Contributions	26,494.49		26,494.49	100.00	25,000.00
6209 58054	California Endowment	0.00		0.00	0.00	0.00
6210 58006	Grants & Contributions	111,712.00		0.00	0.00	0.00
6232 58076	OJP - Weed & Seed Grant			0.00	0.00	94,983.12
6242 55266	CalGRIP Grant			0.00	0.00	30,470.00
6244 55266	CalGRIP Grant	337,010.00	32,148.00	114,159.00	33.87	0.00
6245 55147	Grant Match-Agencies	113,731.13		0.00	0.00	0.00
6246 55243	State Traffic Grant	120,121.10		120,121.10	100.00	0.00
6247 55330	Federal BJA	113,694.20		58,110.24	51.11	0.00
6248 55266	CalGRIP Grant	184,615.00		0.00	0.00	0.00
6249 55147	Grant Match-Agencies	184,615.00		0.00	0.00	0.00
6250 55240	Office of Traffic Saftey	2,364.51		2,364.51	100.00	0.00
6252 55147	Grant Match-Agencies	198,248.00		0.00	0.00	0.00
6252 55342	COPS Grant Reimbursement	198,249.00		109,504.44	55.24	0.00
6253 55117	Monterey County RAN	85,000.00	5,683.49	21,721.63	25.55	0.00
6254 55330	Federal BJA	119,353.00		0.00	0.00	0.00

CITY OF SALINAS
STATEMENT OF ACTUAL AND ESTIMATED REVENUE BY FUND AND ACCOUNT
01 JUL 2011 THROUGH 31 DEC 2011

FUND ACCT	DESCRIPTION	ESTIMATED REVENUE	DECEMBER ACTUAL	YEAR-TO-DATE ACTUAL	PERCENT COLLECT	YEAR-TO-DATE LAST YEAR
6256 55243	State Traffic Grant	150,000.00		0.00	0.00	0.00
6261 58059	Assistance to Firefighter AFG	157,000.00		31,400.00	20.00	95,620.00
6280 55315	FEMA Grant Reimbursement	2,891,267.00		0.00	0.00	0.00
*** TOTAL FOR FUND 6200		5,049,474.43	37,831.49	482,724.41	9.56	721,156.94
6302 54001	Investment Earnings	5,000.00		0.00	0.00	0.00
6302 57005	Miscellaneous Receipts	0.00		0.00	0.00	0.00
6302 57008	Housing Revolving Loans	20,000.00	9,378.78	9,378.78	46.89	0.00
6303 54001	Investment Earnings	1,000.00		0.00	0.00	0.00
6303 57008	Housing Revolving Loans	1,000.00		0.00	0.00	0.00
6304 51110	Tax Increments	0.00		0.00	0.00	0.00
6305 51110	Tax Increments	0.00		0.00	0.00	0.00
6305 54001	Investment Earnings	0.00		0.00	0.00	0.00
6306 54001	Investment Earnings	0.00		0.00	0.00	0.00
6306 55257	State Tank Fund	0.00		0.00	0.00	0.00
6306 57019	Seismic Loan Payment	0.00		0.00	0.00	0.00
6307 54020	Rental Income	0.00		0.00	0.00	0.00
6307 57006	Small Business Revolving Loans	0.00		0.00	0.00	0.00
*** TOTAL FOR FUND 6300		27,000.00	9,378.78	9,378.78	34.74	0.00
6500 54001	Investment Earnings	2,500,000.00	50,029.24	484,369.66	19.37	1,726,855.71
6500 54002	Gain on Sale of Invest	500.00		0.00	0.00	0.00
6500 55122	Inter Agency Transfers	250,000.00	20,765.09	56,088.63	22.44	426,188.81
6500 57015	Deferred Compensation	1,900,000.00	112,527.54	823,524.77	43.34	974,659.64
6501 54001	Investment Earnings			1,312.65	0.00	427.95
6501 57046	Separations - Trust Deeds			374,572.75	0.00	260,071.46
6505 57190	Trust Deed Fee	40,000.00	3,351.06	20,770.18	51.93	28,905.62
*** TOTAL FOR FUND 6500		4,690,500.00	186,672.93	1,760,638.64	37.54	3,417,109.19
6600 57036	Unreimbursed Medical Contrib	180,000.00	15,168.12	91,752.48	50.97	84,168.00
6600 57037	Dependent Care Contributions	28,000.00	2,348.30	14,089.80	50.32	13,783.17
*** TOTAL FOR FUND 6600		208,000.00	17,516.42	105,842.28	50.89	97,951.17
6700 57038	Health Ins	790,000.00	346,264.56	730,485.09	92.47	422,773.57
6700 57039	Dental Ins	9,000.00	286.30	1,717.80	19.09	4,167.60
6700 57040	Vision Ins	500.00	34.08	204.48	40.90	204.48
*** TOTAL FOR FUND 6700		799,500.00	346,584.94	732,407.37	91.61	427,145.65
7005 56012	Administrative Fees	55,000.00		0.00	0.00	55,449.95
7010 54001	Investment Earnings	5,300.00		715.42	13.50	864.24
7020 57023	Assessment District Bond Calls			0.00	0.00	0.00
7020 57024	Assessment Dist Taxes	3,311,200.00	1,772,739.59	1,772,739.59	53.54	1,615,480.73
7030 54001	Investment Earnings	10,000.00	28.12	4,250.27	42.50	5,104.89
7030 57022	Assessment Dist Bond Reserve			0.00	0.00	0.00
*** TOTAL FOR FUND 7000		3,381,500.00	1,772,767.71	1,777,705.28	52.57	1,676,899.81
9210 54001	Investment Earnings	5,000.00		2,322.39	46.45	3,553.37
9210 55257	State Tank Fund	0.00		0.00	0.00	0.00
9210 57005	Miscellaneous Receipts	1,000.00		0.00	0.00	0.00
9210 57019	Seismic Loan Payment	10,000.00	23,094.74	26,288.22	262.88	3,058.26
9220 51110	Tax Increments	2,850,000.00	1,570,618.46	1,570,618.46	55.11	1,626,256.72
9220 54001	Investment Earnings	65,000.00		0.00	0.00	0.00
9240 54001	Investment Earnings	0.00		2,169.13	0.00	3,056.35
9240 57005	Miscellaneous Receipts	0.00		500.00	0.00	0.00
9240 57008	Housing Revolving Loans	0.00	-7,558.87	0.00	0.00	9,358.44
*** TOTAL FOR FUND 9200		2,931,000.00	1,586,154.33	1,601,898.20	54.65	1,645,283.14

C I T Y O F S A L I N A S
STATEMENT OF ACTUAL AND ESTIMATED REVENUE BY FUND AND ACCOUNT
01 JUL 2011 THROUGH 31 DEC 2011

FUND ACCT DESCRIPTION	ESTIMATED REVENUE	DECEMBER ACTUAL	YEAR-TO-DATE ACTUAL	PERCENT COLLECT	YEAR-TO-DATE LAST YEAR
9310 54020 Rental Income	24,000.00	2,040.00	12,160.00	50.67	12,000.00
9310 57005 Miscellaneous Receipts	500.00		0.00	0.00	0.00
9310 57006 Small Business Revolving Loans	10,000.00	175.00	5,540.00	55.40	5,950.00
9320 51110 Tax Increments	2,350,000.00	1,083,322.60	1,083,322.60	46.10	1,322,368.05
9320 54001 Investment Earnings	5,000.00		582.11	11.64	2,539.46
9340 54001 Investment Earnings	0.00		753.55	0.00	711.91
*** TOTAL FOR FUND 9300	2,389,500.00	1,085,537.60	1,102,358.26	46.13	1,343,569.42
*** TOTAL - ALL FUNDS	163,694,748.80	31,403,570.00	80,649,029.19	49.27	79,137,749.96

CITY OF SALINAS
STATEMENT OF EXPENDITURES, ENCUMBRANCES, AND APPROPRIATIONS - OPERATING PROGRAMS
01 JUL 2011 THROUGH 31 DEC 2011

DEPT NO.	DEPARTMENT DESCRIPTION	APPROPRIATIONS	EXPENDITURES	ENCUMBRANCES	UNENCUMBERED BALANCE	PERCENT AVAILABLE
1000	City Council	203,800.00	60,483.97	254.70	143,061.33	70.2%
1500	Administration Department	1,353,900.00	344,816.37	100.00	1,008,983.63	74.5%
2000	Finance Department	3,284,045.00	1,484,171.53	160,207.39	1,639,666.08	49.9%
2500	City Attorney's Department	583,261.09	238,200.60	0.00	345,060.49	59.2%
3100	Block Grant	2,091,047.84	547,636.84	314,706.74	1,228,704.26	58.8%
3200	Housing	6,158,978.48	3,144,112.21	733,193.57	2,281,672.70	37.1%
3500	Non-Departmental	7,219,200.00	3,387,546.65	381,585.19	3,450,068.16	47.8%
3900	Internal Services	6,397,100.00	3,165,175.43	3,380.32	3,228,544.25	50.5%
4000	Police Department	39,917,840.50	15,492,164.21	500,810.91	23,924,865.38	59.9%
4500	Fire Department	19,174,801.92	7,461,933.08	127,678.17	11,585,190.67	60.4%
4800	Development/Permit Services	2,401,800.00	959,782.04	845.21	1,441,172.75	60.0%
4900	Planning	969,349.50	346,013.71	22,664.11	600,671.68	62.0%
5000	Engineering and Transportation	1,140,500.00	561,096.39	19,503.08	559,900.53	49.1%
5100	Enterprise Operations	8,259,244.00	4,504,328.10	83,927.40	3,670,988.50	44.5%
5300	Environmental & Maint Services	6,657,535.00	2,775,141.92	158,053.11	3,724,339.97	55.9%
5500	Parks and Community Services	1,485,500.00	566,451.48	40,105.42	878,943.10	59.2%
6000	Library	3,788,200.00	1,443,854.92	59,770.52	2,284,574.56	60.3%
6200	Grant Programs	327,021.14	84,082.47	143,636.27	99,302.40	30.4%
6600	Assessment & Maintenance Districts	4,943,600.00	3,427,684.52	52,231.85	1,463,683.63	29.6%
7100	Redevelopment Agency	2,734,749.99	1,796,232.94	42,633.11	895,883.94	32.8%
7300	Economic Development	461,100.00	184,231.26	38,157.05	238,711.69	51.8%
7400	Sunrise House Department	720,114.00	327,247.17	380.46	392,486.37	54.5%
7500	Second Chance Youth Program	996,674.00	374,513.56	2,172.55	619,987.89	62.2%
7600	City Trust Accounts Department	34,236,644.58	18,904,013.83	10,114.85	15,322,515.90	44.8%
7700	Other Grant Programs	374,000.00	73,587.12	510.83	299,902.05	80.2%
7800	Box Office Department	271,000.00	24,716.75	0.00	246,283.25	90.9%
TOTAL - OPERATING PROGRAMS		156,151,007.04	71,679,219.07	2,896,622.81	81,575,165.16	52.2%

CITY OF SALINAS
STATEMENT OF EXPENDITURES, ENCUMBRANCES, AND APPROPRIATIONS - OPERATING PROGRAMS
01 JUL 2011 THROUGH 31 DEC 2011

PROG NO.	PROGRAM/ACTIVITY DESCRIPTION	APPROPRIATIONS	EXPENDITURES	ENCUMBRANCES	UNENCUMBERED BALANCE	PERCENT AVAILABLE
1000	City Council	203,800.00	60,483.97	254.70	143,061.33	70.2%
1511	City Manager's Office Division	447,300.00	118,351.79	0.00	328,948.21	73.5%
1513	Community Safety Division	279,500.00	1,053.00	0.00	278,447.00	99.6%
1520	City Clerk Division	247,000.00	74,023.46	0.00	172,976.54	70.0%
1540	Human Resources Division	380,100.00	151,388.12	100.00	228,611.88	60.2%
2030	Administration Division	440,200.00	230,802.92	0.00	209,397.08	47.6%
2031	Accounting Division	1,058,000.00	472,877.84	258.71	584,863.45	55.3%
2032	Purchasing Division	236,600.00	100,572.86	2,100.47	133,926.67	56.6%
2033	Information Systems Division	1,516,545.00	668,743.91	157,848.21	689,952.88	45.5%
2034	Revenue & Licensing Division	32,700.00	11,174.00	0.00	21,526.00	65.8%
2500	City Attorney's Department	583,261.09	238,200.60	0.00	345,060.49	59.2%
3105	Administration Division	479,804.99	171,030.07	4,110.00	304,664.92	63.5%
3150	Public Services Division	561,614.48	218,539.06	307,815.16	35,260.26	6.3%
3151	Breadbox Rec Center Division	74,300.00	41,587.06	1,822.47	30,890.47	41.6%
3157	Neighborhood Services	23,500.00	1,310.96	0.00	22,189.04	94.4%
3160	Relocation and Contingencies	703,728.37	0.00	0.00	703,728.37	100.0%
3161	East Salinas-Jazz Up Division	100,100.00	41,677.64	50.00	58,372.36	58.3%
3162	Firehouse After School Division	15,000.00	12,156.21	388.00	2,455.79	16.4%
3164	Hebbron Family Center Division	133,000.00	61,335.84	521.11	71,143.05	53.5%
3210	Administration Division	523,505.00	181,137.49	10,057.75	332,309.76	63.5%
3220	Rehabilitation Division	817,743.46	218,255.15	17,849.00	581,639.31	71.1%
3221	NSP Program Income	389,801.73	869,616.95	52,747.12	-532,562.34	-136.6%
3225	First Time Home Buyers	500,000.00	0.00	0.00	500,000.00	100.0%
3240	Special Programs Division	3,927,928.29	1,875,102.62	652,539.70	1,400,285.97	35.7%
3520	Community Programs Division	150,000.00	162,029.96	0.00	-12,029.96	-8.0%
3550	65 West Alisal Division	82,500.00	29,987.55	3,271.90	49,240.55	59.7%
3565	Debt Service Division	1,070,300.00	718,751.09	0.00	351,548.91	32.9%
3590	Other Services Division	5,916,400.00	2,476,778.05	378,313.29	3,061,308.66	51.7%
3905	Risk Management Division	386,500.00	210,658.72	0.00	175,841.28	45.5%
3908	General Insurances Division	969,100.00	297,371.00	3,380.32	668,348.68	69.0%
3911	Workers' Compensation Insurance	4,015,000.00	2,072,355.46	0.00	1,942,644.54	48.4%
3912	Liability Insurance Division	1,026,500.00	584,790.25	0.00	441,709.75	43.0%
4010	Administration Division	910,000.00	352,661.93	4,284.59	553,053.48	60.8%
4011	Community Services Unit	951,165.24	299,671.70	83,350.56	568,142.98	59.7%
4012	Personnel & Training Unit	449,500.00	268,596.69	21,914.65	158,988.66	35.4%
4015	CalGRIP III Grant Gang Reduction	547,270.12	81,810.26	80,880.25	384,579.61	70.3%
4016	Special Operations Unit	643,600.00	260,212.01	1,488.08	381,899.91	59.3%
4017	CalGRIP IV Grant Gang Reduction	369,230.00	0.00	166,236.00	202,994.00	55.0%
4020	Patrol Unit	18,900,676.84	8,057,086.52	2,301.29	10,841,289.03	57.4%
4021	Traffic Unit	1,177,634.45	395,250.57	5,077.75	777,306.13	66.0%
4030	Support Services Unit	4,099,744.77	713,026.91	21,776.34	3,364,941.52	82.1%
4031	Technical Services Division	322,600.00	143,120.66	1,560.22	177,919.12	55.2%
4032	Word Processing Division	395,500.00	184,358.86	0.00	211,141.14	53.4%
4033	Evidence & Property Division	191,000.00	72,134.43	0.00	118,865.57	62.2%
4034	Records Division	1,144,300.00	409,515.05	1,580.47	733,204.48	64.1%
4037	Maintenance Services Division	994,319.08	388,540.97	60,544.03	545,234.08	54.8%
4040	Detective Unit	3,437,400.00	1,510,908.34	434.88	1,926,056.78	56.0%
4041	Narcotics Unit	1,036,200.00	445,310.23	10,405.02	580,484.75	56.0%
4043	Violence Suppression Unit	2,137,800.00	987,213.27	11,384.93	1,139,201.80	53.3%
4050	Reserves Division	12,000.00	25,717.32	0.00	-13,717.32	-114.3%
4070	Animal Control Svcs Division	803,500.00	352,546.84	27,591.85	423,361.31	52.7%
4071	Animal Control Svc - Other Agencies	55,000.00	2,218.05	0.00	52,781.95	96.0%
4077	DUI Enforcement Division	20,000.00	0.00	0.00	20,000.00	100.0%
4080	Asset Seizure Division	25,000.00	10,034.34	0.00	14,965.66	59.9%
4090	Joint Gang Task Force	1,294,400.00	532,229.26	0.00	762,170.74	58.9%
4505	Administration Division	444,700.00	161,961.51	5.29	282,733.20	63.6%
4510	Suppression Division	17,226,517.29	6,649,737.05	125,790.56	10,450,989.68	60.7%
4520	Emergency Medical Svcs Division	578,584.63	269,956.71	1,045.18	307,582.74	53.2%
4530	Prevention Division	431,200.00	163,496.67	237.33	267,466.00	62.0%
4540	Training Division	73,000.00	38,887.49	60.17	34,052.34	46.7%
4560	Vehicle Maintenance Division	262,700.00	109,893.14	539.64	152,267.22	58.0%
4570	Hazardous Material Control Division	158,100.00	67,999.66	0.00	90,100.34	57.0%
4571	Hazardous Mat-County Division	0.00	0.85	0.00	-0.85	0.0%
4805	Administration Division	330,800.00	147,062.20	467.23	183,270.57	55.4%
4810	Inspection Services Division	503,100.00	153,042.15	128.22	349,929.63	69.6%
4820	Plan Check Services Division	1,064,700.00	431,862.75	0.00	632,837.25	59.4%
4830	Compliance/Inspection Services	503,200.00	227,814.94	249.76	275,135.30	54.7%
4910	Administration	119,200.00	34,521.26	0.00	84,678.74	71.0%
4914	Planning	232,949.50	54,616.25	21,900.28	156,432.97	67.2%
4915	Special Planning Projects	617,200.00	256,876.20	763.83	359,559.97	58.3%

CITY OF SALINAS
STATEMENT OF EXPENDITURES, ENCUMBRANCES, AND APPROPRIATIONS - OPERATING PROGRAMS
01 JUL 2011 THROUGH 31 DEC 2011

PROG NO.	PROGRAM/ACTIVITY DESCRIPTION	APPROPRIATIONS	EXPENDITURES	ENCUMBRANCES	UNENCUMBERED BALANCE	PERCENT AVAILABLE
5010	Administration Division	451,400.00	190,699.15	3,954.34	256,746.51	56.9%
5020	Engineering Services Division	412,300.00	232,031.23	15,017.99	165,250.78	40.1%
5022	Development/Traffic & Transp.	276,800.00	138,366.01	530.75	137,903.24	49.8%
5120	Airport Division	1,105,500.00	606,059.20	8,871.84	490,568.96	44.4%
5130	Twin Creeks Golf Course Division	570,500.00	443,387.95	0.00	127,112.05	22.3%
5145	Fairways Golf Course Division	90,000.00	53,980.00	0.00	36,020.00	40.0%
5160	Industrial Waste Division	1,013,200.00	519,124.19	29,981.67	464,094.14	45.8%
5170	Sanitary Sewer Division	2,243,200.00	1,263,431.21	1,343.88	978,424.91	43.6%
5180	NPDES Storm Drain Sewer Div	736,600.00	281,735.37	5,141.17	449,723.46	61.1%
5185	NPDES Street Sweeping Division	980,400.00	360,637.39	1,885.80	617,876.81	63.0%
5190	Hitchcock Road Water Utility	20,000.00	3,625.33	348.62	16,026.05	80.1%
5195	Downtown Parking Division	1,450,400.00	957,214.17	20,804.42	472,381.41	32.6%
5196	Preferential Parking Program-SVMH	0.00	858.99	0.00	-858.99	0.0%
5197	Preferential Parking Program-City	49,444.00	14,274.30	15,550.00	19,619.70	39.7%
5310	Administration Division	216,800.00	55,996.18	0.00	160,803.82	74.2%
5313	Graffiti Abatement Division	120,000.00	54,993.55	0.00	65,006.45	54.2%
5330	Facilities Maintenance Division	803,900.00	320,764.31	8,139.67	474,996.02	59.1%
5340	Vehicle/Equipment Maintenance	861,035.00	313,172.92	23,031.47	524,830.61	61.0%
5350	Street Maintenance Division	1,277,000.00	520,765.98	19,505.21	736,728.81	57.7%
5351	Street Lights Division	739,600.00	228,061.26	6,060.00	505,478.74	68.3%
5353	Traffic Signals Division	326,900.00	105,412.48	45,500.07	175,987.45	53.8%
5355	Environmental Compliance Division	136,800.00	44,623.40	0.00	92,176.60	67.4%
5380	Parks and Community Services	1,669,400.00	912,911.36	35,155.78	721,332.86	43.2%
5385	Urban Forestry Division	506,100.00	218,440.48	20,660.91	266,998.61	52.8%
5510	Administration Division	391,200.00	163,916.90	3,916.04	223,367.06	57.1%
5527	Closter Park Division	23,800.00	4,531.64	462.22	18,806.14	79.0%
5528	El Dorado Park Division	14,500.00	4,929.27	550.61	9,020.12	62.2%
5529	Central Park Division	19,100.00	7,935.38	684.02	10,480.60	54.9%
5531	Facility Services Division	8,500.00	4,571.77	0.00	3,928.23	46.2%
5532	Reimbursable Rec Activities	160,700.00	18,157.92	8,398.16	134,143.92	83.5%
5533	Youth Sports Division	382,600.00	171,866.51	2,353.21	208,380.28	54.5%
5534	Adult Sports Division	0.00	812.73	0.00	-812.73	0.0%
5535	Aquatics Division	0.00	57.36	0.00	-57.36	0.0%
5536	Recreation Center Division	46,800.00	13,243.53	315.61	33,240.86	71.0%
5537	Firehouse Rec Center Division	16,900.00	749.83	44.82	16,105.35	95.3%
5538	Hebbron Heights Rec Center Division	38,700.00	26,928.98	700.98	11,070.04	28.6%
5541	Afterschool Programs Division	252,200.00	124,510.13	8,990.93	118,698.94	47.1%
5550	Community Center Division	130,500.00	24,239.53	13,688.82	92,571.65	70.9%
6005	Administration Division	422,700.00	193,345.52	129.41	229,225.07	54.2%
6010	Support & Technology Services Division	922,900.00	335,907.80	12,268.18	574,724.02	62.3%
6011	Steinbeck Library Division	975,800.00	321,268.41	31,980.78	622,550.81	63.8%
6012	Cesar Chavez Library Division	769,200.00	321,894.20	10,888.63	436,417.17	56.7%
6013	El Gabilan Library Division	415,800.00	160,555.63	4,503.52	250,740.85	60.3%
6063	Literacy Division	281,800.00	110,883.36	0.00	170,916.64	60.7%
6206	Oler Family Trust	12,786.12	12,355.00	0.00	431.12	3.4%
6210	Tanimura Family Foundation	15,972.13	15,667.09	631.22	-326.18	-2.0%
6214	Raising A Reader Program	1,000.00	0.00	726.23	273.77	27.4%
6215	Green Mountain Coffee Donations	17,200.00	1,184.79	1,000.00	15,015.21	87.3%
6219	California Endowment Grant	95,350.89	53,777.62	4,804.82	36,768.45	38.6%
6220	F5MC-Packard Playgroup Expansion	27,712.00	1,097.97	0.00	26,614.03	96.0%
6261	Assistance to Firefighter Grant	157,000.00	0.00	136,474.00	20,526.00	13.1%
6605	Administration Division	157,300.00	77,175.15	0.00	80,124.85	50.9%
6610	Woodside Park Division	56,800.00	13,979.87	1,520.00	41,300.13	72.7%
6611	Downtown Mall Division	2,400.00	707.21	0.00	1,692.79	70.5%
6612	Airport Business Park Division	17,100.00	9,041.58	650.00	7,408.42	43.3%
6613	North East Division	661,500.00	279,661.75	23,350.44	358,487.81	54.2%
6614	Harden Ranch Division	327,300.00	74,063.82	17,887.59	235,348.59	71.9%
6615	Vista Nueva Division	33,000.00	4,552.53	15.61	28,431.86	86.2%
6616	Mira Monte Division	143,500.00	45,456.38	3,330.00	94,713.62	66.0%
6617	Monte Bella Division	165,400.00	58,355.41	1,061.00	105,983.59	64.1%
6620	F5MC-Read, Grow, Play Program	84,000.00	24,865.68	4,417.21	54,717.11	65.1%
6680	Oldtown Salinas Assn Division	105,000.00	102,413.72	0.00	2,586.28	2.5%
6685	Salinas United Business Assn Division	141,000.00	135,718.88	0.00	5,281.12	3.8%
6690	Assessment District Bonds Division	3,049,300.00	2,601,692.54	0.00	447,607.46	14.7%
7101	Central City Project Division	433,943.00	243,045.33	28,026.85	162,870.82	37.5%
7102	Central City Debt Svc Division	1,432,100.00	1,291,178.40	0.00	140,921.60	9.8%
7104	Sunset Ave Debt Svc Division	264,700.00	0.00	0.00	264,700.00	100.0%
7107	Sunset Avenue Project Division	604,006.99	262,009.21	14,606.26	327,391.52	54.2%
7301	Economic Development Corp	107,800.00	78,846.20	0.00	28,953.80	26.9%
7302	Salinas Valley Enterprise Zone	353,300.00	105,385.06	38,157.05	209,757.89	59.4%

CITY OF SALINAS
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PROG NO.	PROGRAM/ACTIVITY DESCRIPTION	APPROPRIATIONS	EXPENDITURES	ENCUMBRANCES	UNENCUMBERED BALANCE	PERCENT AVAILABLE
7401	Sunrise House-Administration	85,552.00	52,892.11	206.74	32,453.15	37.9%
7402	Sunrise House-Counseling	122,287.00	65,345.02	73.98	56,868.00	46.5%
7403	Sunrise House-Crisis Intervent	42,513.00	21,817.19	0.00	20,695.81	48.7%
7404	Sunrise House-Prevention	60,944.00	21,389.85	0.00	39,554.15	64.9%
7405	Sunrise House-SUHSD Grant	164,800.00	73,853.40	0.00	90,946.60	55.2%
7409	Monterey Co Friday Night Live	36,424.00	12,596.77	0.00	23,827.23	65.4%
7411	Behavioral Health - Prevention	207,594.00	79,352.83	99.74	128,141.43	61.7%
7500	Second Chance Youth Program	226,260.00	204,707.83	1,354.87	20,197.30	8.9%
7502	Intervention Counseling (3 Grants)	53,300.00	3,274.03	230.18	49,795.79	93.4%
7509	Outreach Prevention (5 Grants)	550,878.00	150,732.82	587.50	399,557.68	72.5%
7511	CalGrip 4 Outreach	166,236.00	15,798.88	0.00	150,437.12	90.5%
7601	Payroll Tax	25,000,000.00	12,083,080.15	0.00	12,916,919.85	51.7%
7602	Icma/HL/Taxes W/H	1,450,000.00	698,768.50	0.00	751,231.50	51.8%
7603	Animal Shelter Donations	75,500.08	11,705.14	4,731.04	59,063.90	78.2%
7604	Building-Seismic Fees	7,100.00	1,445.60	0.00	5,654.40	79.6%
7605	Building Standards Admin Fund	2,000.00	465.30	0.00	1,534.70	76.7%
7606	Community Center Deposits	78,800.00	21,597.80	435.17	56,767.03	72.0%
7607	Spay/Neuter Voucher Program	15,000.00	7,290.00	1,250.00	6,460.00	43.1%
7608	COBRA-Health Insurance Premium	133,000.00	74,557.68	0.00	58,442.32	43.9%
7609	EDD Childcare Building Maint	58,012.50	8,012.50	0.00	50,000.00	86.2%
7611	Subpoena Deposits	5,400.00	0.00	0.00	5,400.00	100.0%
7613	Misc Trust Deposits	200,000.00	33,838.94	0.00	166,161.06	83.1%
7614	PD-Fingerprint Fees	3,000.00	544.00	0.00	2,456.00	81.9%
7615	Spayed/Neutered Fees	40,000.00	7,227.14	2,151.00	30,621.86	76.6%
7617	Sales Tax	6,000.00	493.22	0.00	5,506.78	91.8%
7624	SPD-Asset Forfeiture	55,000.00	13,946.63	0.00	41,053.37	74.6%
7627	Friends of the Library	18,000.00	6,524.50	686.24	10,789.26	59.9%
7631	Beverage Container Recycling	40,432.00	40,432.00	0.00	0.00	0.0%
7632	Sherwood Hall Deposits	9,300.00	0.00	0.00	9,300.00	100.0%
7634	Mobilehome Rent Mediation	10,000.00	0.00	0.00	10,000.00	100.0%
7635	MAS Municipal Auditing Svcs	30,000.00	22,140.52	0.00	7,859.48	26.2%
7638	Weed Abatement	8,200.00	6,750.00	0.00	1,450.00	17.7%
7639	Graffiti Removal Reimbursement	10,000.00	0.00	0.00	10,000.00	100.0%
7640	Evidence Room Safe Trust	37,700.00	0.00	0.00	37,700.00	100.0%
7642	TAMC Regional Dev Impact Fee	75,000.00	18,572.00	0.00	56,428.00	75.2%
7643	KDF Pointe Apartments	31,000.00	1,860.09	694.90	28,445.01	91.8%
7650	Deferred Compensation	5,746,600.00	5,166,487.46	0.00	580,112.54	10.1%
7651	MRWPCA Fees	50,000.00	27,900.00	0.00	22,100.00	44.2%
7652	AFLAC Section 125	232,000.00	73,740.95	166.50	158,092.55	68.1%
7653	Cafeteria Benefit Insurances	799,500.00	576,633.71	0.00	222,866.29	27.9%
7654	MBUAPCD Mitigation Fee	100.00	0.00	0.00	100.00	100.0%
7655	Prepaid Building Fees	10,000.00	0.00	0.00	10,000.00	100.0%
7741	Chavez Library Homework Center	2,700.00	2,573.74	0.00	126.26	4.7%
7749	MO. CO. Tourism Impvnt Dist	100,000.00	60,382.33	0.00	39,617.67	39.6%
7764	Fire Training	10,000.00	5,371.86	0.00	4,628.14	46.3%
7777	Adult Literacy Donations	3,900.00	219.34	0.00	3,680.66	94.4%
7782	Housing Trust Fund	199,700.00	0.00	0.00	199,700.00	100.0%
7785	Library Donations	7,800.00	3,986.76	110.84	3,702.40	47.5%
7786	Library Misc Oper	7,000.00	659.81	399.99	5,940.20	84.9%
7791	Library Centennial Donations	11,500.00	23.00	0.00	11,477.00	99.8%
7792	Chavez Library Expansion Donations	31,400.00	370.28	0.00	31,029.72	98.8%
7802	Deposits-Permit Center	41,000.00	13,163.15	0.00	27,836.85	67.9%
7803	Deposits-Planning	136,000.00	11,553.60	0.00	124,446.40	91.5%
7804	Deposits-Planning/Future Growth	64,800.00	0.00	0.00	64,800.00	100.0%
7805	Deposits-Public Works/Comm Dev	29,200.00	0.00	0.00	29,200.00	100.0%
TOTAL - OPERATING PROGRAMS		156,151,007.04	71,679,219.07	2,896,622.81	81,575,165.16	52.2%
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CITY OF SALINAS
STATEMENT OF EXPENDITURES, ENCUMBRANCES, AND APPROPRIATIONS - CAPITAL PROJECTS
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PROJ NO.	PROJECT DESCRIPTION	APPROPRIATIONS	EXPENDITURES	ENCUMBRANCES	UNENCUMBERED BALANCE	PERCENT AVAILABLE
9040	City Infill Housing	167,200.00	78,512.07	0.00	88,687.93	53.0%
9043	Breadbox Center Improvements	25,800.00	0.00	0.00	25,800.00	100.0%
9048	ADA Curb/Ramps (E. Market)	46,368.27	132.52	0.00	46,235.75	99.7%
9049	E.Salinas Street Lights (Ph12)	53,422.73	37.15	0.00	53,385.58	99.9%
9054	Downtown Parking Lighting	25,000.00	0.00	0.00	25,000.00	100.0%
9056	Chinatown Affordable Housing	65,794.92	0.00	0.00	65,794.92	100.0%
9063	Downtown Parking Mgmt Plan	28,700.00	0.00	0.00	28,700.00	100.0%
9069	Contamination Mitigation	16,500.00	4,452.54	2,994.16	9,053.30	54.9%
9072	Farmworker Housing	12,269.52	0.00	0.00	12,269.52	100.0%
9082	Taylor Fresh Food 100 Block Dev	50,551.12	66,196.16	0.00	-15,645.04	-31.0%
9085	Utility Underground Districts	181,893.01	159,315.82	0.00	22,577.19	12.4%
9087	Church of Nazarene	45,700.00	22,800.00	22,800.00	100.00	0.2%
9089	Agency Projects Expansion	271,929.40	53,240.86	101,815.60	116,872.94	43.0%
9091	Streetscape Improvements	652,230.00	133.23	2,170.00	649,926.77	99.7%
9092	Facade Improvement Plan	23,600.00	0.00	0.00	23,600.00	100.0%
9093	Breadbox Gymnasium	51,200.00	51,115.61	0.00	84.39	0.2%
9095	Alisal Market Place	16,072.05	4,529.55	0.00	11,542.50	71.8%
9098	Neighborhood Services	60,000.00	0.00	0.00	60,000.00	100.0%
9102	PCs & Networking	568,899.61	279,307.31	191,323.25	98,269.05	17.3%
9105	Street Trees	330,000.00	159,853.89	0.00	170,146.11	51.6%
9115	Building HVAC Energy EECBG	1,094,646.57	368,565.29	243,908.65	482,172.63	44.1%
9117	Sanborn Rd/US 101 Impvts - Ag Ind Center	2,344,206.41	55,133.65	274,065.67	2,015,007.09	86.0%
9120	Monte Bella Subdivision Improvements	553,000.00	24,533.14	198,892.00	329,574.86	59.6%
9121	Mira Monte Subdivision Improvements	50,000.00	14,742.36	27,759.10	7,498.54	15.0%
9122	LEOC Police Building	349,300.00	115,520.73	119,525.15	114,254.12	32.7%
9123	MV Community Outreach and Education	15,000.00	0.00	0.00	15,000.00	100.0%
9128	Williams Road Median	982,443.27	0.00	0.00	982,443.27	100.0%
9131	City Web Page	22,380.75	4,730.08	0.00	17,650.67	78.9%
9135	Public Library Fund	42,581.39	0.00	0.00	42,581.39	100.0%
9139	Storm Sewer Drainage Repairs	111,478.06	0.00	0.00	111,478.06	100.0%
9160	VORTAC Relocation	85,000.00	0.00	0.00	85,000.00	100.0%
9163	Traffic Calming Improvements	22,394.25	0.00	0.00	22,394.25	100.0%
9164	Salinas Train Station Impvts	1,203,668.26	8,107.63	3,340.50	1,192,220.13	99.1%
9171	E Bernal Drive Improvements	245,294.21	0.00	0.00	245,294.21	100.0%
9173	Davis Rd Imp (Laurel to Rossi)	70,000.00	0.00	0.00	70,000.00	100.0%
9282	N Main Street Improvements	129,877.37	129,855.41	0.00	21.96	0.0%
9283	Sanitary Sewer Mgmt System	197,766.19	37,712.43	11,727.70	148,326.06	75.0%
9287	Williams Road Widening	500,000.00	0.00	0.00	500,000.00	100.0%
9304	Abbott St Safety Building	485,058.39	137,715.20	85,365.30	261,977.89	54.0%
9326	RAN-Police Computer Equipment	5,000.00	1,558.88	0.00	3,441.12	68.8%
9337	E Market Street Recon & Slurry Seal	2,776,378.21	199,814.21	372,953.92	2,203,610.08	79.4%
9344	Public Safety Radio System	4,240,774.33	12,237.86	0.00	4,228,536.47	99.7%
9346	Natividad Creek Community Park	287,788.92	4,588.44	51,560.41	231,640.07	80.5%
9348	WDR-Grease Traps	180,556.03	576.18	3,126.02	176,853.83	98.0%
9356	Asbestos/Mold Remediation	19,060.58	0.00	0.00	19,060.58	100.0%
9357	Building Permit System	326,568.04	4,749.70	0.00	321,818.34	98.6%
9358	T/S Williams Rd & Garner Av	48,500.00	0.00	0.00	48,500.00	100.0%
9360	Western Bypass	499,665.04	375.31	0.00	499,289.73	99.9%
9365	Street Sweepers Acquisition	45,000.00	45,000.00	0.00	0.00	0.0%
9370	Development Impact Fee Study	170,000.00	0.00	0.00	170,000.00	100.0%
9377	Fire EMS & Safety Equipment	540,271.23	275,618.95	13,889.27	250,763.01	46.4%
9380	Park & Open Space Master Plan	214,558.85	0.00	0.00	214,558.85	100.0%
9386	Library Planning & Imp.(MV)	27,199.57	0.00	0.00	27,199.57	100.0%
9391	School Safety Enhancements	28,590.75	9,701.53	16,007.13	2,882.09	10.1%
9395	Monterey Garage Improvements	23,665.68	0.00	0.00	23,665.68	100.0%
9399	Freight Terminal Rehab	747,739.21	14,876.56	11,420.00	721,442.65	96.5%
9402	Airport Security System	42,382.02	0.00	0.00	42,382.02	100.0%
9403	Monte Bella Park	420,135.86	0.00	0.00	420,135.86	100.0%
9404	Fairways Tree Removal	13,500.00	8,700.00	0.00	4,800.00	35.6%
9409	FGA Cloverfield	39,702.07	62,410.65	23,038.64	-45,747.22	-115.2%
9411	Fire Hydrant Repairs	20,000.00	0.00	17,247.00	2,753.00	13.8%
9417	Portable Security Cameras	2,211.46	190.05	0.00	2,021.41	91.4%
9436	Storm Water Monitoring NPDES	220,289.94	107,972.76	30,000.00	82,317.18	37.4%
9438	Annual City Sts Rehab Program	387,303.62	171,981.25	213,256.00	2,066.37	0.5%
9450	Economic Development	238,102.92	122,047.53	40,798.02	75,257.37	31.6%
9454	Lower Natividad Creek Park	62,440.49	0.00	50,400.00	12,040.49	19.3%
9461	Congestion Mgmt Agency City %	60,000.00	52,395.00	0.00	7,605.00	12.7%
9501	Hangar Painting	180,000.00	0.00	0.00	180,000.00	100.0%
9506	Various Street Improvements	13,826.75	1,390.41	0.00	12,436.34	89.9%
9509	La Paz Park Improvements	1,675.47	581.18	0.00	1,094.29	65.3%

CITY OF SALINAS
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01 JUL 2011 THROUGH 31 DEC 2011

PROJ NO.	PROJECT DESCRIPTION	APPROPRIATIONS	EXPENDITURES	ENCUMBRANCES	UNENCUMBERED BALANCE	PERCENT AVAILABLE
9510	East Boronda Road Improvements	5,144,020.10	211,979.26	185,663.69	4,746,377.15	92.3%
9512	NPDES Public Education	43,608.96	0.00	3,403.00	40,205.96	92.2%
9525	Fleet Replacement	8,164.39	0.00	5,402.46	2,761.93	33.8%
9527	Fire Safety Gear & Equipment	98,973.22	46,225.61	32,143.91	20,603.70	20.8%
9529	Sewer Master Plan	11,079.08	10,157.51	481.65	439.92	4.0%
9540	Fire Apparatus Replacement	256,371.16	237,215.37	0.00	19,155.79	7.5%
9541	Fire Stations Repairs	40,470.14	21,846.90	1,937.35	16,685.89	41.2%
9553	Williams Neigh Park	9,044.44	0.00	0.00	9,044.44	100.0%
9579	Police Vehicle Replacement	364,643.31	106,159.91	78,167.97	180,315.43	49.5%
9581	Library Bathrooms	2,577.28	0.00	0.00	2,577.28	100.0%
9585	Library Computer System (MV)	24,171.75	0.00	0.00	24,171.75	100.0%
9587	Cesar Chavez Expansion	3,966,001.76	92,501.16	3,077,044.14	796,456.46	20.1%
9598	Street Maint Equipment	6,085.72	0.00	0.00	6,085.72	100.0%
9607	Bicycle Lane Installations	11,442.20	0.00	0.00	11,442.20	100.0%
9618	ADA Modifications to City Fac.	100,000.00	3,648.81	0.00	96,351.19	96.4%
9643	Senior Center	32,651.22	0.00	32,651.22	0.00	0.0%
9654	Traffic Signal Installation	236,546.36	2,628.67	0.00	233,917.69	98.9%
9662	Traffic Fee Ordinance Update	76,819.30	1,184.87	14,837.50	60,796.93	79.1%
9663	Groundwater Monitoring Fairway	10,000.00	0.00	0.00	10,000.00	100.0%
9667	Computer Aided Design System	490,000.00	-7,017.85	258.66	496,759.19	101.4%
9684	Copier Rental Program	120,514.29	52,667.23	2,057.52	65,789.54	54.6%
9701	General Plan	28,883.50	0.00	0.00	28,883.50	100.0%
9715	Oldtown Trolley Grant	102,679.39	0.00	0.00	102,679.39	100.0%
9717	IW Rate Study	42,644.41	16,048.54	28,689.16	-2,093.29	-4.9%
9718	Reroof Public Buildings	45,000.00	0.00	0.00	45,000.00	100.0%
9720	Sidewalk & Drainage Repairs	493,798.00	195,648.59	29,936.76	268,212.65	54.3%
9723	E Romie Lane Widening	499,996.28	0.00	0.00	499,996.28	100.0%
9735	Priority 1 Storm Sewer Lines	772,771.82	8,972.10	0.00	763,799.72	98.8%
9742	Sewer Pipe Repairs	120,450.71	4,822.91	0.00	115,627.80	96.0%
9743	Repairs to Lift Stations	224,619.16	18,353.65	0.00	206,265.51	91.8%
9757	Nativ Ck Pk Skate/BMX Track	53,084.87	0.00	0.00	53,084.87	100.0%
9769	Rec Courts Resurface	3,400.00	0.00	0.00	3,400.00	100.0%
9794	IW Facility Repairs & Imp.	12,660.47	194.72	12,660.47	-194.72	-1.5%
9812	PD Mobile Computer Terminals	15,200.00	6,664.62	8,535.39	-0.01	0.0%
9853	Priority 1 Sanitary Sewer Line	1,086,616.64	34,950.26	21,963.54	1,029,702.84	94.8%
9854	Prevention Initiative	30,000.00	7,563.64	2,756.07	19,680.29	65.6%
9856	Fairways Improvements	150,000.00	0.00	0.00	150,000.00	100.0%
9893	US 101 Imp thru Salinas	1,032,612.14	28,360.20	147.05	1,004,104.89	97.2%
9898	Airport Boulevard Overpass	23,759.28	0.00	0.00	23,759.28	100.0%
9902	Carr Lake Development	19,142.39	0.00	0.00	19,142.39	100.0%
9904	New Police Facility	27,000.25	44.70	0.00	26,955.55	99.8%
9907	Salinas Auto Center	31,740.45	0.00	0.00	31,740.45	100.0%
9922	Transit Improvements	64,950.00	0.00	0.00	64,950.00	100.0%
9935	Misc. Storm Drain Improvements	448,155.56	0.00	0.00	448,155.56	100.0%
9936	Salinas River Outfall	25,000.00	0.00	0.00	25,000.00	100.0%
9940	IW Shunt Connection	321,860.04	137.55	0.00	321,722.49	100.0%
9941	IW Conveyance System Improvement	496,820.87	37,347.73	5,597.35	453,875.79	91.4%
9945	Airport Improvements	282,542.81	41,235.78	198,133.07	43,173.96	15.3%
9946	Neighborhood Stabilization	104,786.00	0.00	0.00	104,786.00	100.0%
9959	NPDES Compliance Inspections	67,604.66	522.18	22,560.04	44,522.44	65.9%
9965	Creek Trail Improvements	50,000.00	0.00	0.00	50,000.00	100.0%
9980	Taxiway Bravo Extension	295,940.22	198,919.92	0.00	97,020.30	32.8%
9981	Constitution Blvd Roadway Repair	1,473.04	0.00	0.00	1,473.04	100.0%
9989	Self-Contained Breathing Apparatus	95,500.00	0.00	0.00	95,500.00	100.0%
9991	E Market St Streetscape	167,537.48	76,100.22	15,770.27	75,666.99	45.2%
9995	Laurel Heights Park	86,728.65	6,724.80	0.00	80,003.85	92.3%
TOTAL - CAPITAL PROJECTS		41,458,256.56	4,334,818.64	5,910,181.73	31,213,256.19	75.3%