REQUEST FOR PROPOSALS
Questions & Responses

INCLUSIVE COMMUNITY ENGAGEMENT-
CITY OF SALINAS GENERAL PLAN

Important Dates
Proposal Due: March 11, 2022
Anticipated Finalist Interviews: Week of March 21

1. How much is available for a proposed budget under this RFP?
The anticipated budget under this RFP is $100,000.

2. What is the difference between a fee schedule and a cost proposal? There seems to be overlap in the descriptions. Is this just the proposed budget?
The fee schedule is a listing of hourly rates services and personnel by position (costs related to your team and services), while the proposed budget expands on expenses connected to each of the tasks in detail, including hours per task (total costs to deliver services).

3. We are not a non-profit organization, we are a small private LLC consulting firm. Would we still be eligible to apply?
Yes, this RFP is not exclusive to non-profit organizations. The primary focus of the scope of work is the ability and capacity to conduct local direct outreach and organizing.